Consolidated Results as at 30th September 2018

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- Pursuant the consolidated law on financial intermediation of 24 February 1998 (article 154-bis, paragraph 2), Simona Orietti, in her capacity as manager in charge of financial reporting declares that the accounting information contained in this Presentation reflects the group's documented results, financial accounts and accounting records.

Agenda

Creval | 9M 2018 results: Highlights

The turnaround of the bank put in place in the 9M 2018 resulted in a significant improvement in the overall risk profile

Capital

- **Solid capital position, further strengthened by the validation of AIRB models**: CET1 ratio phased-in proforma(1) increased to **17.6%** (vs. 15.0% in Q2 18) and CET1 ratio FL proforma(1) increased to **12.8%** (vs. 11.2% in Q2 18)
- CET1 ratio fully loaded capital buffer vs. SREP min. requirement equal to +510bps, at the highest levels among the main Italian banks

Asset quality

- **2018 derisking plan completed: Finalized NPE disposals for more than €2bn GBV of which €1.6bn through GACS**
- **Gross NPE ratio(2)**: 11.3% the lowest since 12/2011. Well on track to achieve the 2020 target (9.6%)
- **Gross NPE stock**: €2.0bn (-50% YTD) the lowest since December 2010
- **Coverage ratios** of total NPE equal to **50.4%** (**53.6%** including write-offs). **Bad loans coverage** at **71.3%** (**75.5%** including write-offs)

Liquidity

- **Satisfactory liquidity position: LCR >100%, NSFR >100%. well above the minimum regulatory level. Unencumbered eligible assets at €3.2bn(3)**

Profitability

- **Further increase of the NII in Q3 18: €95.5m, +6% q/q**
- **Operating costs, excluding non-recurrent items: -8.9% y/y**
- **Annualized cost of risk at 75bps(4) (vs. 215bps FY 2017)**

(1) Including the closing of the NPE portfolio disposal (GIMLI 2) dated on 8 October 2018 and the partnerships in the bancassurance and consumer credit sectors to be finalized in Q4 2018

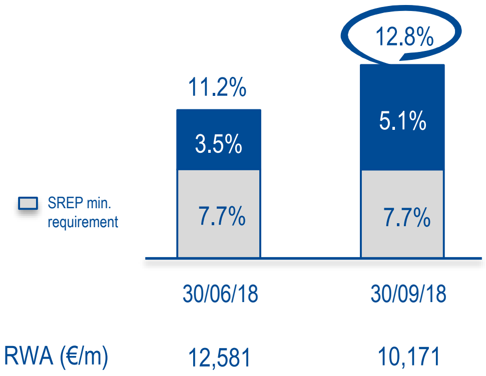
(2) Excluding Government bonds (3) As of 6 November 2018

(4) Annualized; calculated on recurring LLPs of the period on net customer loans (excluding Government bonds)

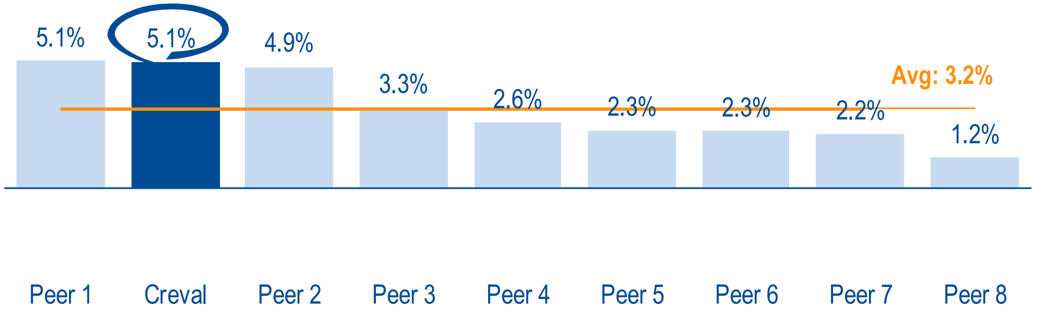
Capital position among the best in class

- On 26 September 2018, Creval obtained the authorization from the Bank of Italy to use its "A-IRB" internal credit risk measurement system for prudential purposes for the regulatory classes "corporate exposures" and "retail exposures"
- The benefits stemming from the adoption of the A-IRB models further strengthened credit discipline (asset quality and pricing of lending) and the solidity of the bank, which today has one of the highest capital buffer vs. SREP minimum requirement (+510bps) among the main Italian banks

CET1 ratio proforma Fully Loaded*



Capital buffer vs. SREP min. requirement

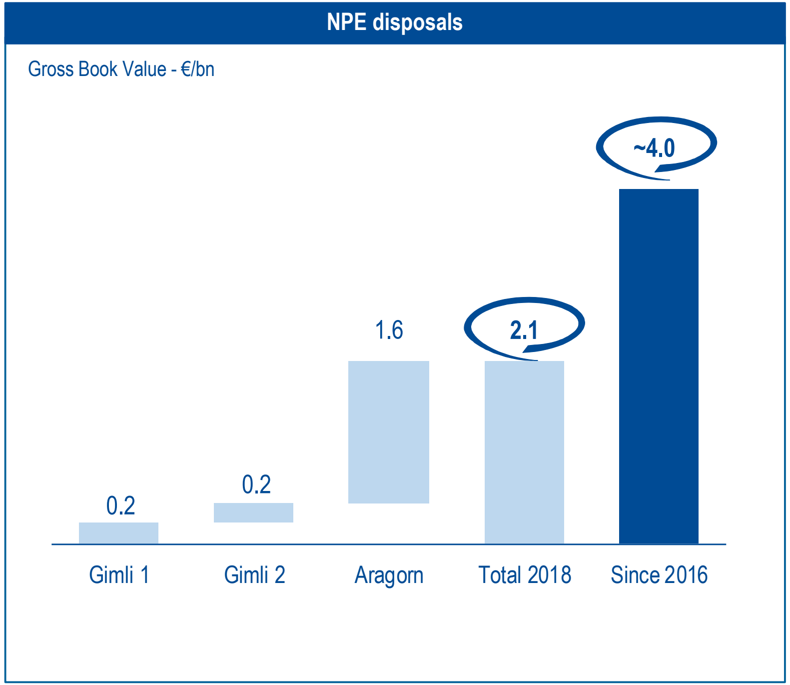


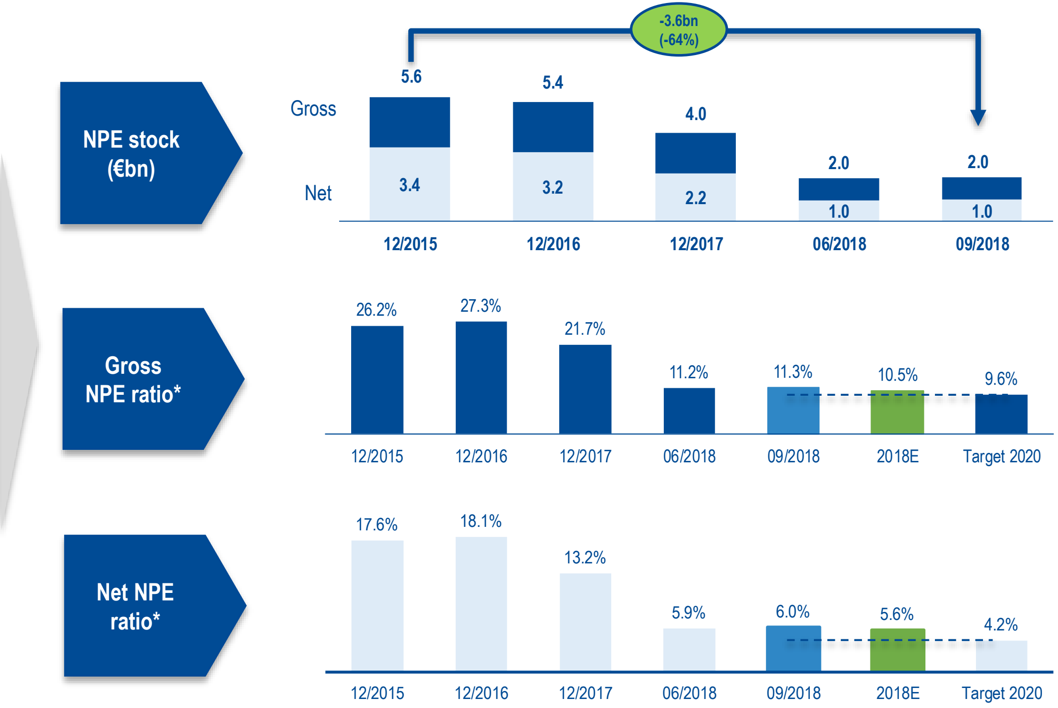
Source: Company presentations as at 30/09/18. Peers: Unicredit, Intesa Sanpaolo, MPS, UBI, BancoBPM, BPER, POPSO (data as at 30 06 2018), Credem

* Including the closing of the NPE portfolio disposal (GIMLI 2) dated on 8 October 2018 and the partnerships in the bancassurance and consumer credit sectors to be finalized in Q4 2018

Derisking plan well on track

- **Following the GACS obtained in September 2018 on the senior tranche related to the securitization of bad loans portfolio (project Aragorn) and the closing of the sale of the NPE portfolio (project Gimli 2) signed on 8 October 2018, the de-risking plan envisaged for 2018 - which was characterized by the sale of NPE for a GBV of over €2bn - was completed in line with the timing and objectives of the 2018-2020 Business Plan.**

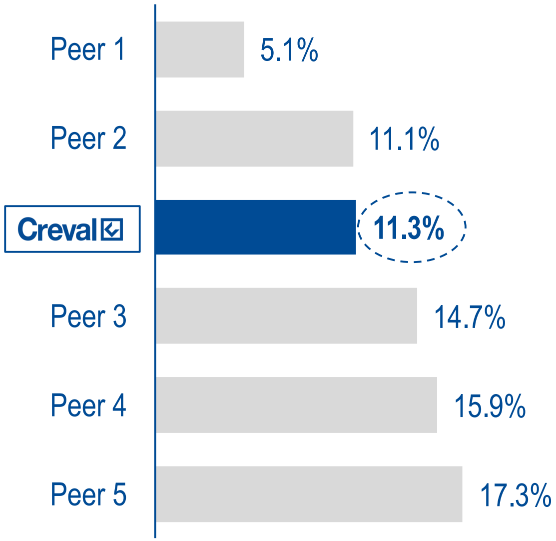




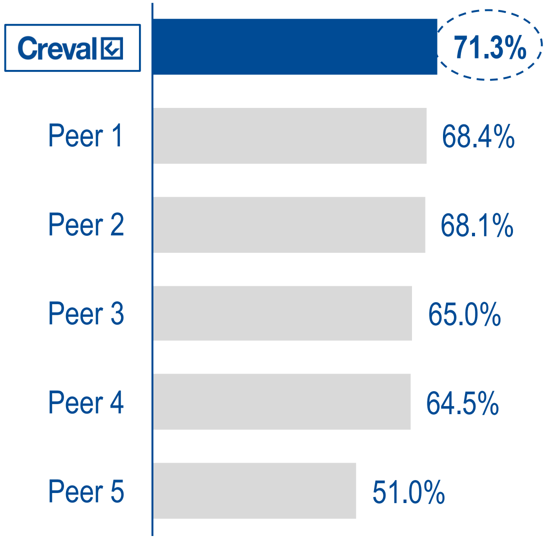
* Excluding Government bonds

Improvement in the asset quality indicators

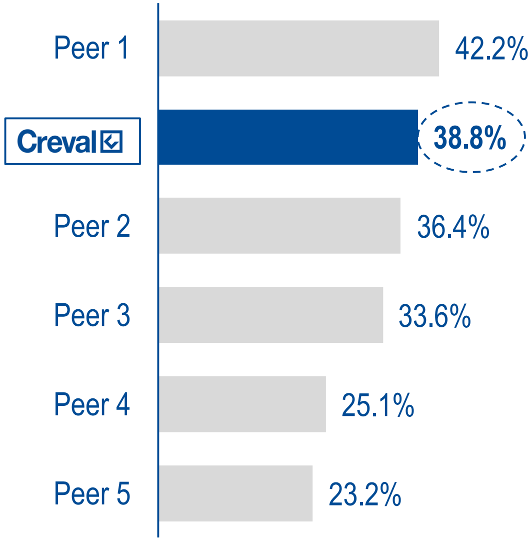
Gross NPE ratio



BAD Loans coverage ratio



UTP coverage ratio



Data as of September, 30th 2018. Peers: Banco BPM, Bper, Credem, Ubi Banca. Data as of June, 30th 2018 for Banca Popolare di Sondrio. Source: company presentations

Creval

Update on business plan 2018-2020 execution

Area	Objective	Actions	KPI	9M 18	TARGET 2018		TARGET 2020	
Capital Strengthening	Best in class capital position	▪ €700m capital increase completed ▪ Extraordinary transactions with positive impact on capital (NPE disposals, new commercial partnerships) ▪ Approval of AIRB models to calculate the credit risks	CET 1 ratio proforma[1] fully loaded	12.8%	11.0%	✓	11.6%	✓
Asset quality improvement and derisking	Significant reduction of the NPE ratio	▪ In 2018 finalized NPE disposals for more than €2bn GBV ▪ Gross NPE stock decreased by €2.0bn YTD (-50%)	Gross NPE ratio	11.3%	10.5%	WELL ON TRACK	9.6%	WELL ON TRACK
	Increase in the coverage ratios	▪ Coverage ratios of total NPE equal to 50.4% (53.6% including write-offs). Bad loans coverage at 71.3% (75.5% including write-offs)	NPE coverage ratio	50.4%	50.3%	✓	59.1%	WELL ON TRACK
Efficiency improvement	Simplification of the Group strucrute	▪ Merger of Credito Siciliano and CSS[2] into the Parent company ▪ Reorganization of bancassurance activities[2] ▪ 50 branches closed during 9M 2018	Branches	363			350	WELL ON TRACK
	Rationalization of the operating machine	▪ Agreement signed with the trade unions for the incentivised exit of 219 employees (vs. 170 initially expected) who left the Bank on 1 July '18.	Headcount	3,694			<3,700	✓

(1) Closing of the disposal of NPE portfolio GIMLI 2 occurred on 8 October 2018 and transactions already signed and to be finalized in Q4 2018 (bancassurance and consumer credit partnerships)

(2) Effectiveness expected in Q4 2018

Focus on the recovery of a sustainable profitability

- **After the significant improvement in the overall risk profile of the bank achieved thanks to the actions put in place during the 9M 2018 in terms of capital strengthening, derisking and rationalization of the operating machine, today the bank is focused on the recovery of a sustainable profitability**

- In this regard, in July 2018 new commercial partnerships have been signed in the bancassurance and consumer credit sectors with leading specialized operators, that will allow Creval to increase the "fee based" business areas with low capital absorption and to strengthen its retail products offer

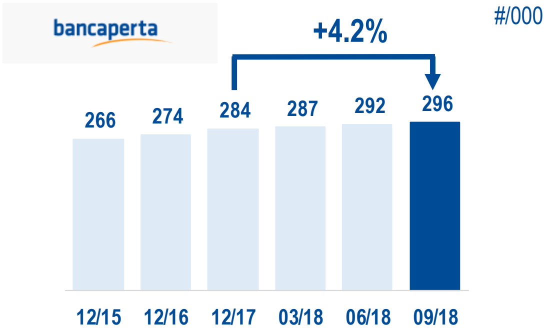
New partnership agreements

Bancassurance	Pawncredit business	Salary backed loans
Life business: Crédit Agricole Assurances	Dorotheum	Pitagora
Non-Life business: RI FIN		

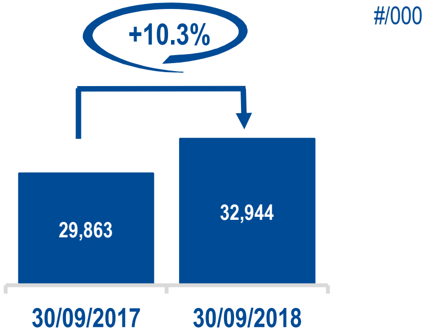
- Furthermore, the merger of Claris Factor (acquired in June 2018) into Creval Più Factor (100% owned by Creval) approved in August 2018, will allow Creval to speed up the factoring activity development targets (expected turnover of about €800m in 2018, more than €1.5bn in 2020) with positive contribution to the revenues base.

Creval | Bancaperta: new branches and steady growth of active users

Active Internet Banking Users



Bancaperta access: Sep-18 vs Sep-17



Bancaperta branches

10 digital-only branches of which 2 opened in Q3 2018.
Further 4 new opening expected by end 2018

online operations

Smartphone operations

+18.8% YoY

Sep-17 Sep-18

Downloaded apps

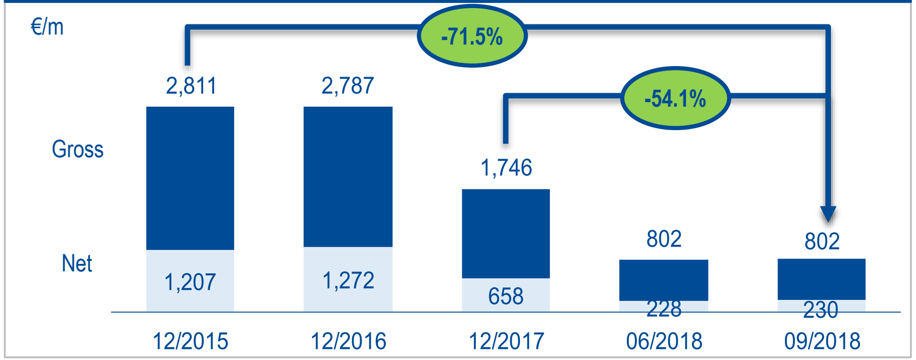
+8.3% YoY

Sep-17 Sep-18

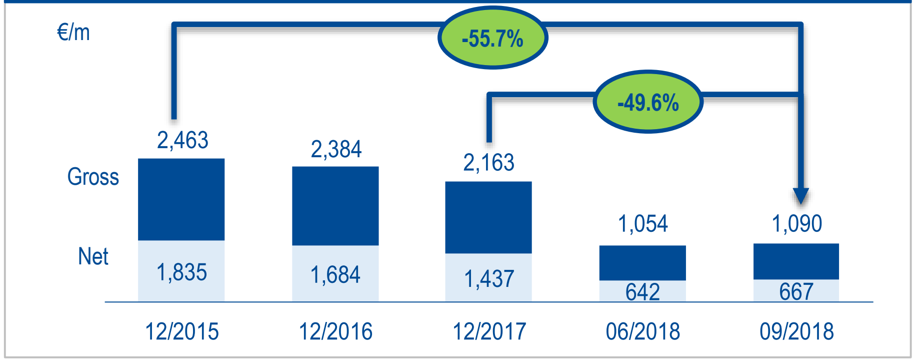
Since November the bank's credit cards are enabled for mobile payment

Successful derisking while maintaining healthy coverage ratios

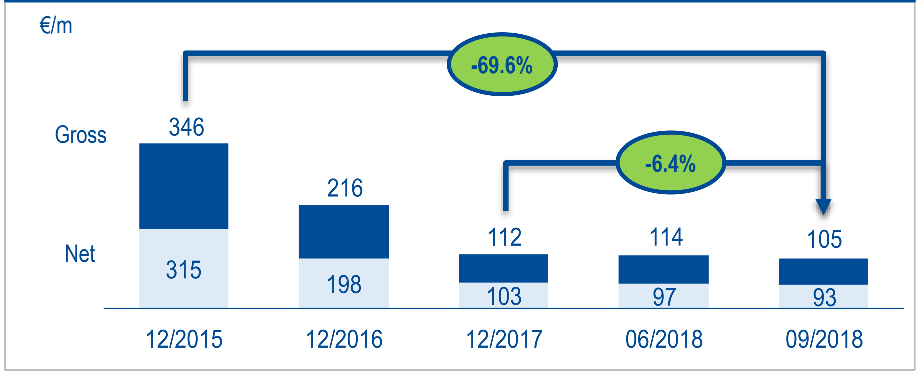
Bad loans



UTP



Past Due



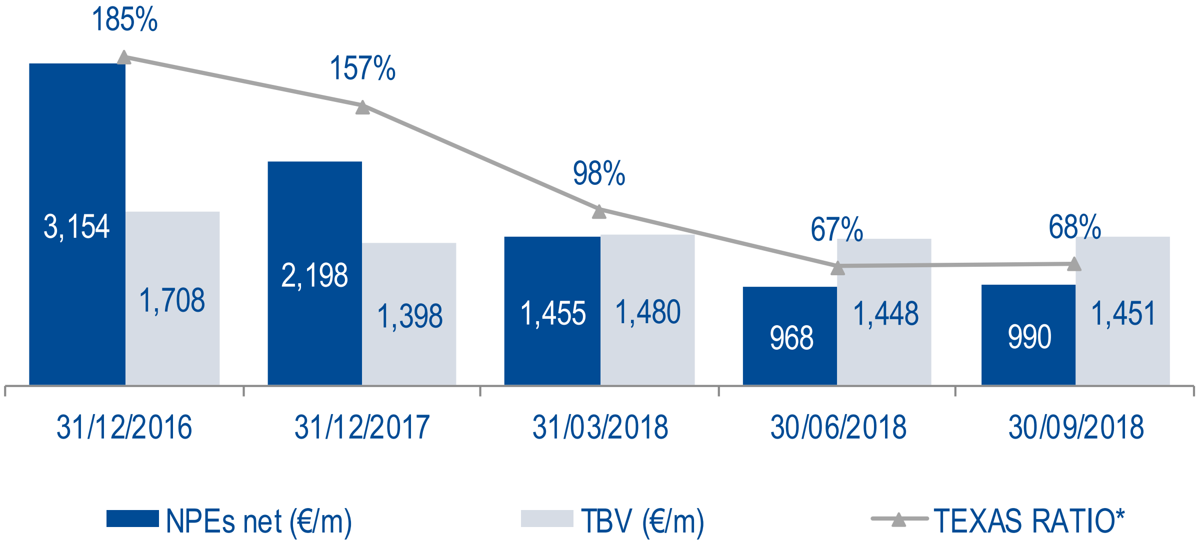
Coverage ratio

	31/12/2017	30/06/2018	30/09/2018	Peer avg.[1]
NPEs	**45.3%**	**50.9%**	**50.4%**	**50.4%**
including write offs	*47.2%*	*53.8%*	*53.6%*	
Bad Loans	62.3%	71.5%	71.3%	63.4%
including write offs	*65.2%*	*75.3%*	*75.5%*	
UTP	33.6%	39.1%	38.8%	32.1%
Past Due	8.0%	15.0%	11.4%	14.2%
Bonis	0.43%	0.75% [2]	0.69% [2]	

(1) Data as of September, 30th 2018. Peers: Banco BPM, Bper, Credem, Ubi Banca, Banca Popolare di Sondrio (data as of June, 30th 2018). Source: company presentations

(2) Excluding Government bonds

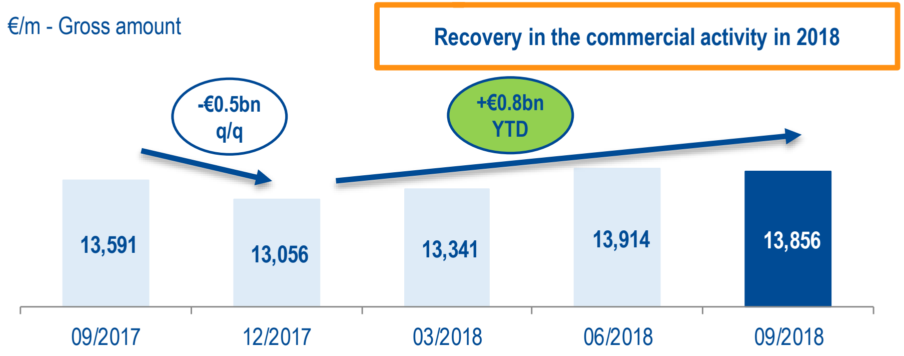
Improvement in the Texas Ratio



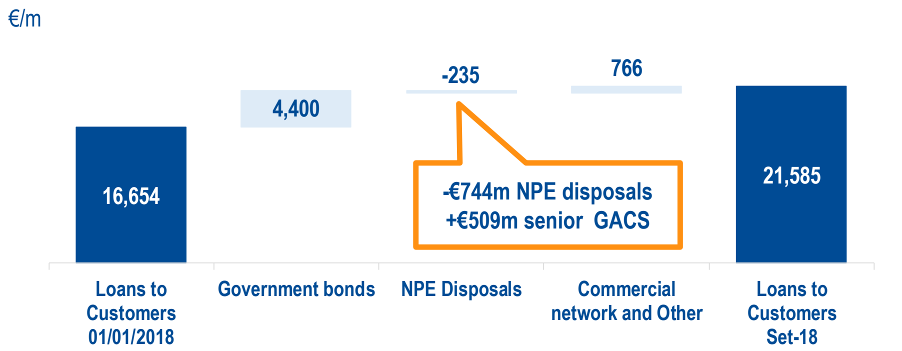
* Net NPE / Tangible Book Value

Customer loans

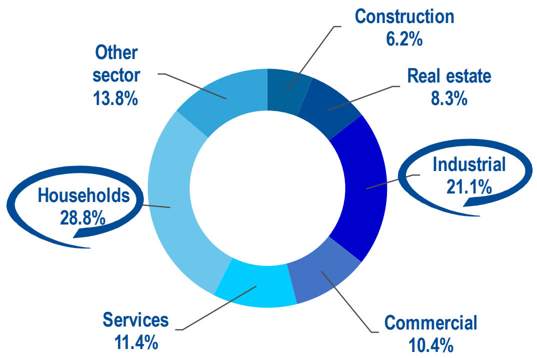
Performing commercial customer loans* – Quarterly trend



Net customer loans



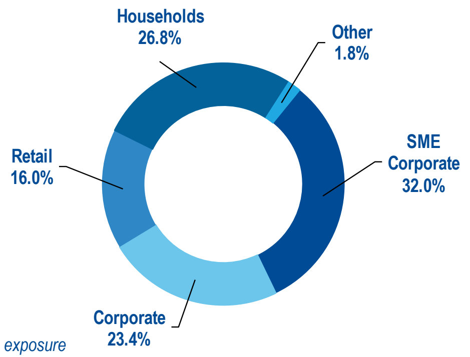
Performing customer loans breakdown by sector



Total customer loans by customer segment

Gross amount

SMEs represent 71% of total loan book

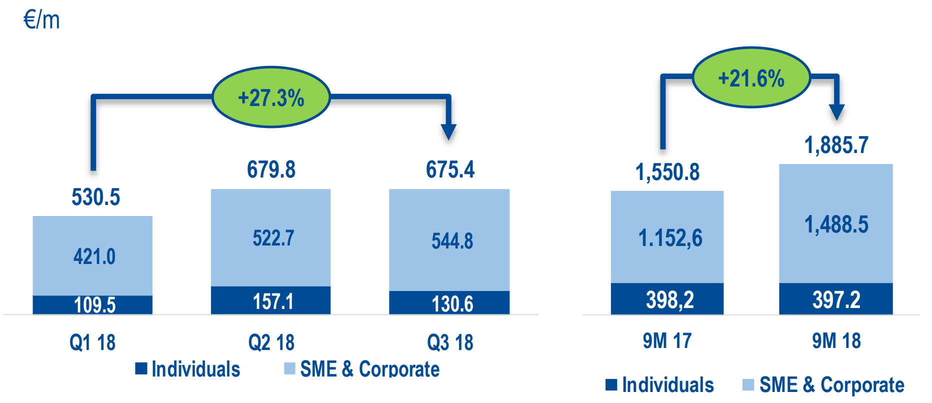


- *SME corporate: revenue or total assets < 25 mn*
- *Corporate: revenue or total asset ≥ 25 mn*
- *Retail: Small Retail exposure ≥ 100k, Micro Retail < 100k exposure*

* Performing gross customer loans net of exposures with institutions (mainly CCG - Cassa Compensazione e Garanzia) and securities (HTC financial assets).

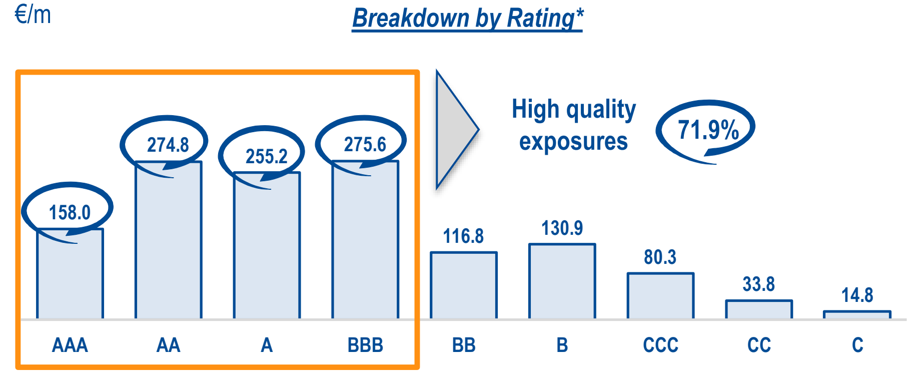
Increase in the new commercial lending flows

New commercial lending flows as at 30/09/2018 – quarterly trend

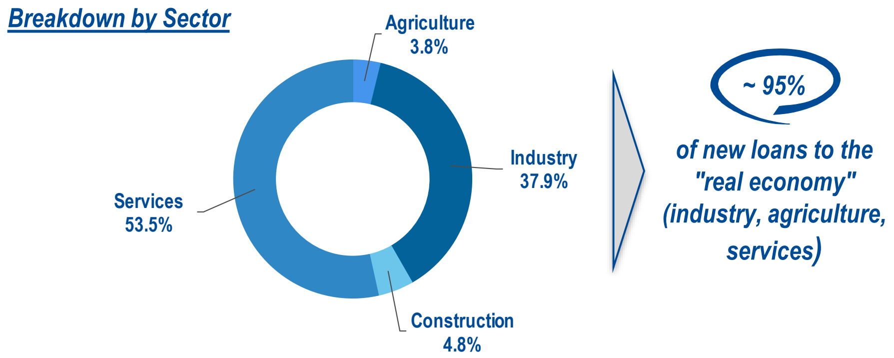


- €1,886m of newly granted commercial loans to Individuals (€397m) and SMEs/Corporate (€1489m) as at September 2018 (+21.6% y/y)
- Average rate Individuals equal to 2.28% (vs. 2.57% as at September 2017)
- Average rate SME & Corporate equal to 1.87% (vs. 2.24% as at September 2017)

Focus on new lending to SME & Corporate



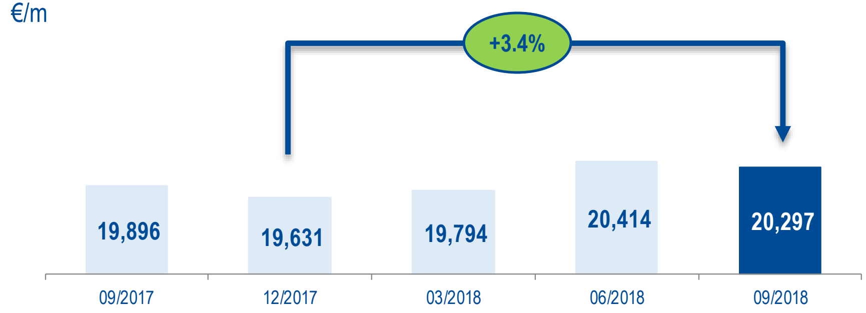
* Excluding unrated and rating undefined



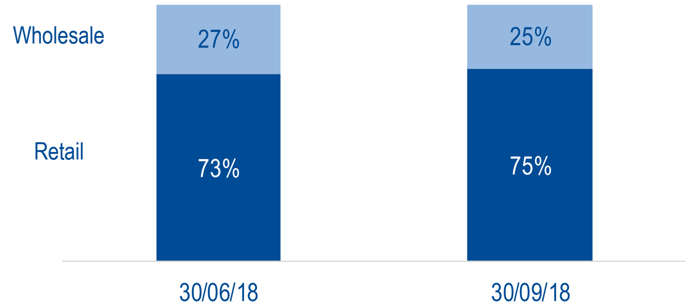
Agenda

Direct funding

Direct funding trend



Breakdown by customer segment



Breakdown by funding source

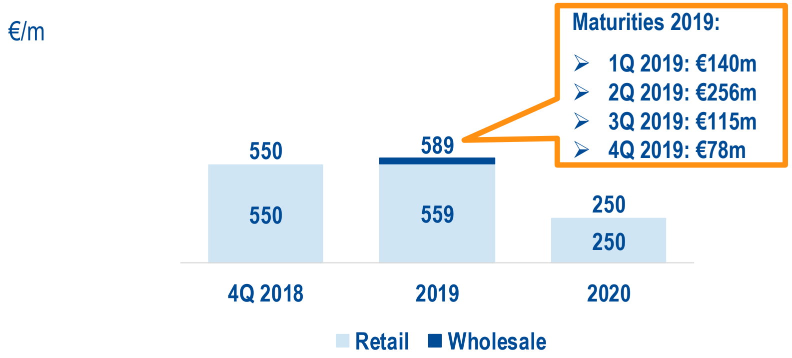
Core Deposits +5.1% YTD

€/m	30/09/2017	31/12/2017	30/06/2018	30/09/2018	Chg. % Ytd
Saving Deposits	443	366	326	320	-12.6%
Time deposits	877	769	903	1,107	44.0%
Current accounts	13,474	11,947	12,126	12,323	3.1%
Securitizations	227	586	171	358	-38.9%
Wholesale bonds (senior + subordinated)	278	281	277	277	-1.4%
Senior retail bonds	1,771	1,527	1,263	1,195	-21.7%
Subordinated retail bonds	221	206	175	177	-14.3%
Deposit certificates	131	120	105	92	-23.5%
Deposits CCG & CDP	2,289	3,633	4,889	4,282	17.8%
Other	187	195	179	167	-14.4%
Total direct funding	**19,896**	**19,631**	**20,414**	**20,297**	**3.4%**

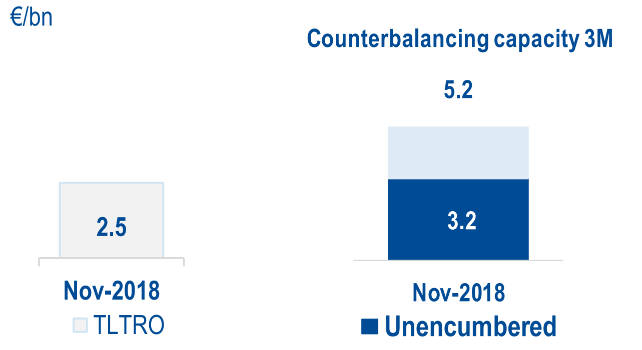
- Direct deposits increased by **3.4%** YTD
- Positive trend in the c/a and deposits confirmed **(+5.1%** YTD and **+2.9%** q/q)
- Large base of retail funding which represents **75%** of total direct funding (vs. 73% in Q2 2018)
- Retail and institutional bonds decreased **-23%** YTD, in line with the policy of reducing the most onerous forms of funding
- The reduction on a quarterly basis is due to the decrease in the repos transactions with CC&G

Satisfactory liquidity position

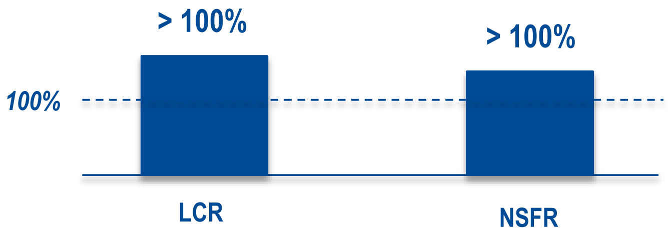
Bond maturities



CBC and ECB funding



Liquidity regulatory requirements



- Satisfactory liquidity situation that allow the Bank to manage the bond maturities over the business plan horizon
- The 3-months counterbalancing capacity as at 6 November 2018 is equal to €5.2bn (of which €3.2bn unencumbered) and benefited from the securitisation of the mortgage performing loans granted to SMEs finalized on 30 July 2018 for a total amount of €1.5bn.
- The liquidity requirements - LCR and NSFR - are well above the regulatory minimum requirements.

Securities portfolio

Securities portfolio breakdown

€/m

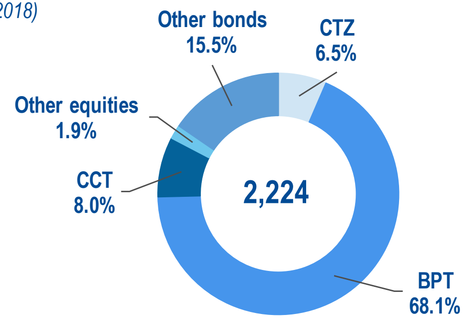
	30/06/18	30/09/18	Chg Q/Q
FVOCI portfolio	2,027	2,224	+197
FVTPL portfolio	243	246	+3
Amortized cost portfolio[(1)]	4,977	5,121	+144
Total	**7,247**	**7,591**	**+344**
Senior notes with GACS[(2)]	921	900	-21
Total with GACS	**8,168**	**8,491**	**+323**

Of which Italian government bonds

	30/06/18	30/09/18	Chg Q/Q
FVOCI portfolio	1,755	1,802	+47
FVTPL portfolio	11	11	+0
Amortized cost portfolio	3,895	3,979	+84
Total	**5,661**	**5,792**	**+131**
Valuation reserve[(3)]	**-32**	**-46**	**-13**
Spread 10y BTP-Bund	**238**	**268**	**+30**

FVOCI portfolio breakdown

(As at 30/09/2018)



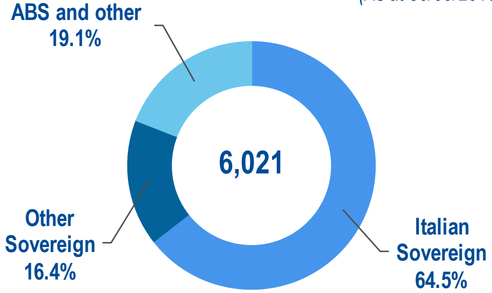
Average Duration : 2.4y

Italia Government bonds duration: 2.2y

Amortized cost portfolio breakdown

(As at 30/09/2018)

Includes €0.9bn of senior notes with GACS



(1) Excluding loans and receivables with Banks.
(2) Data as at 30/06/18 includes senior notes related to securitization of Aragorn portfolio whose GACS has been obtained in September.
(3) Net of fiscal effect.

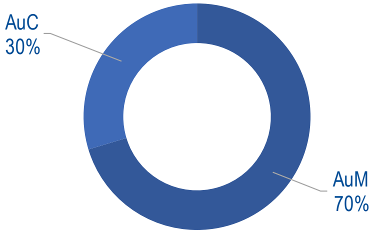
Indirect deposits

Indirect deposits

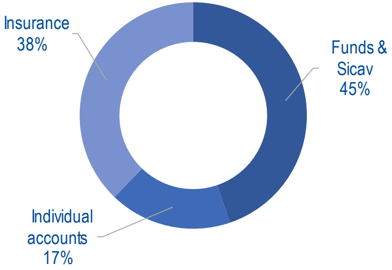
€ m	30/06/2018	30/09/2018	Chg. %
Assets under Custody	**3,107**	**3,070**	-1.2%
Assets under Management	**7,331**	**7,278**	-0.7%
Funds & Sicav	*3,251*	*3,258*	*0.2%*
Individual accounts	*1,350*	*1,269*	*-6.0%*
Insurance	*2,730*	*2,751*	*0.8%*
Total	**10,438**	**10,348**	**-0.9%**

The negative trend in the indirect deposits was mainly due to the negative performance of the financial markets, which affected both the assets under management and assets under custody

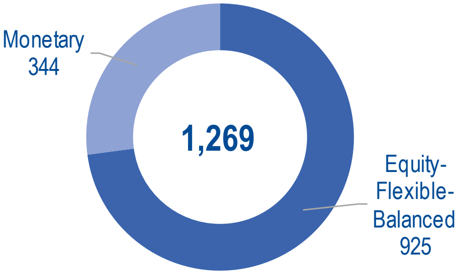
Indirect deposit breakdown



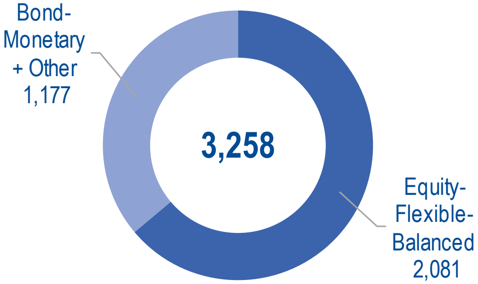
AUM breakdown



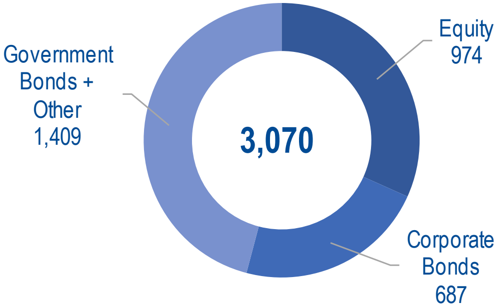
Breakdown Individual accounts (€/m)



Breakdown Funds & Sicav (€/m)



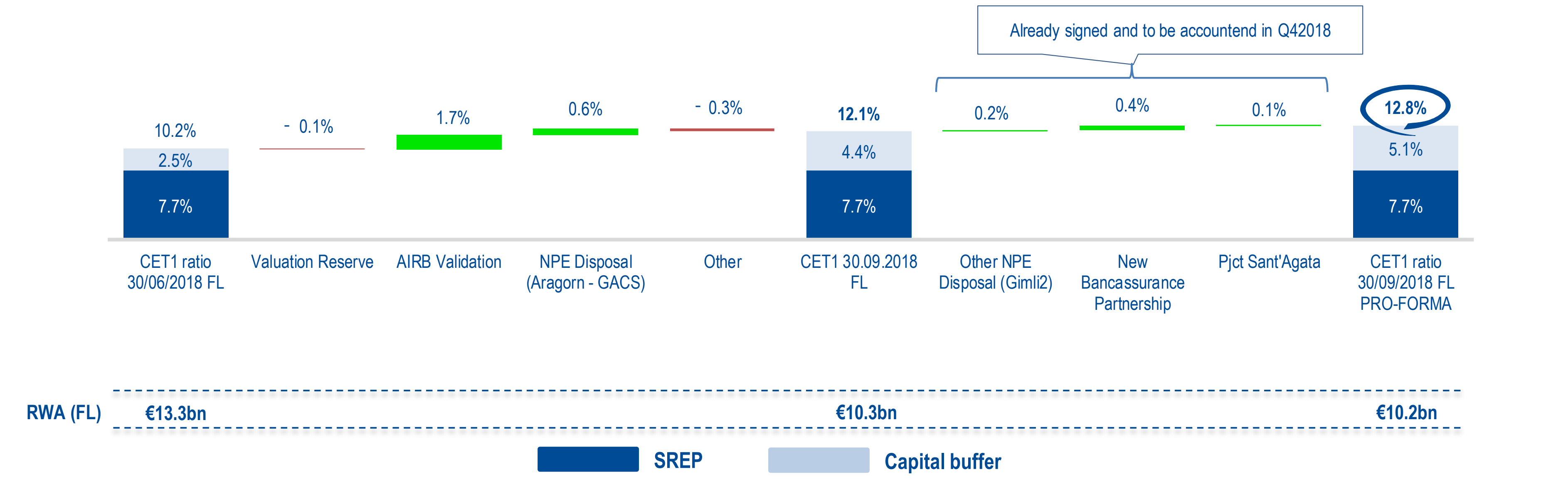
Breakdown Custody (€/m)



Agenda

Solid capital position

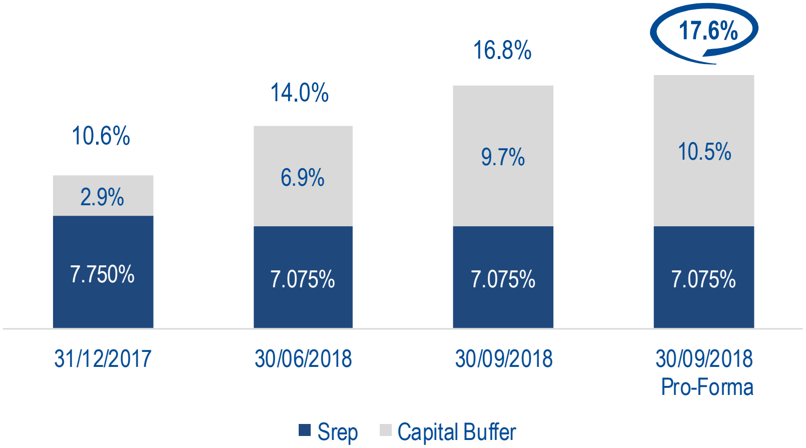
CET1 ratio Fully loaded - q/q trend



- **CET1 ratio FL as at 30 September 2018 equal to 12.1% increased from 10.2% as at 30 June 2018 mainly thanks to the validation of AIRB models which had a positive impact of 167bps**
- Including the impacts of the transactions which will take effect in Q4 2018 (closing of the NPE portfolio disposal GIMLI 2 and new partnerships in the bancassurance and consumer credit sectors) **the CET1 ratio FL proforma further increases to 12.8% vs. 7.7% minimum SREP requirement (+510bps)**
- Very limited impact in the valuation reserve from widening in the spread of Italian sovereign bonds.

Capital ratios evolution

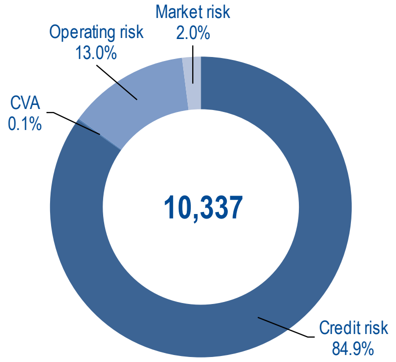
CET1 ratio phased-in evolution



Capital ratios phased-in

	31/12/2017	30/06/2018	30/09/2018
COMMON EQUITY (€ mn)	1,374	1,939	1,739
TIER 1 (€ mn)	1,374	1,939	1,739
TOTAL CAPITAL (€ mn)	1,623	2,158	1,936
RWA (€ mn)	12,944	13,892	10,337
CET1 RATIO	**10.6%**	**14.0%**	**16.8%**
TIER 1 RATIO	**10.6%**	**14.0%**	**16.8%**
TOTAL CAPITAL RATIO	**12.5%**	**15.5%**	**18.7%**

RWA phased-in breakdown



Agenda

Consolidated P&L and main extraordinary items in the 9M 2018

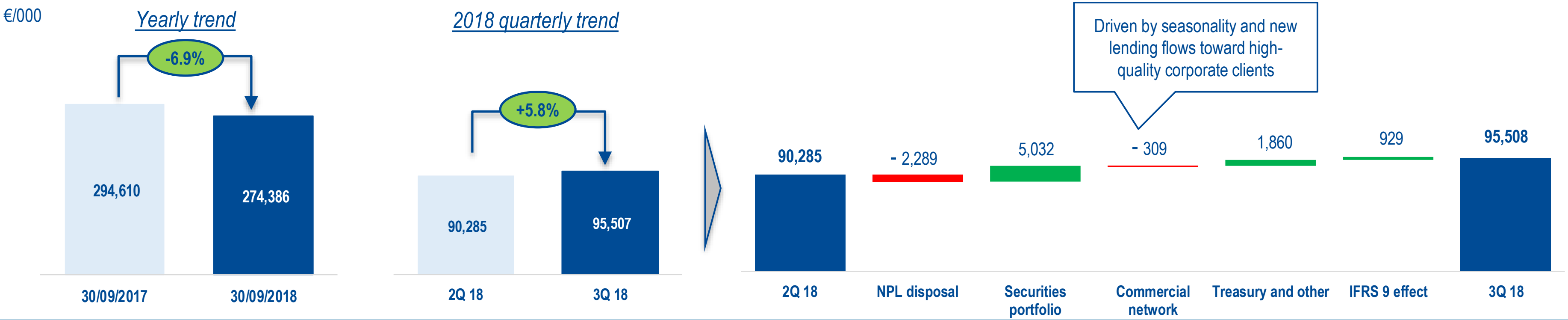
€/m	P&L stated				Details of Extraordinary Items				P&L adjusted			
Income statement	**Q1 18**	**Q2 18**	**Q3 18**	**9M 2018**	**Q1 18**	**Q2 18**	**Q3 18**	**Description**	**Q1 18**	**Q2 18**	**Q3 18**	**9M 18**
Net interest income	88.6	90.3	95.5	274.4					88.6	90.3	95.5	274.4
Net fee and commission income	70.6	68.8	66.3	205.8					70.6	68.8	66.3	205.8
Net trading, hedging income (expense) and profit (loss) on sales/repurchases	5.3	11.1	-0.6	15.9					5.3	11.1	-0.6	15.9
Other income (1)	1.3	4.9	4.3	10.5		0.8	-0.7	Project Aragorn	1.3	4.1	5.0	10.4
Operating income	**165.9**	**175.1**	**165.6**	**506.5**		**0.8**	**-0.7**		**165.9**	**174.3**	**166.3**	**506.4**
Personnel expenses	-121.9	-71.5	-66.4	-259.8	-57.5	-6.0		Redundancy fund	-64.4	-65.5	-66.4	-196.3
Other administrative expenses	-51.3	-49.7	-40.9	-141.8		-9.5		3.4m for SRF extraord. contribution and 6.1m costs related to the Project Aragorn	-51.3	-40.2	-40.9	-132.3
Depreciation/amortisation	-6.2	-6.3	-6.5	-19.1					-6.2	-6.3	-6.5	-19.1
Operating costs	**-179.4**	**-127.6**	**-113.8**	**-420.7**	**-57.5**	**-15.5**			**-121.9**	**-112.1**	**-113.8**	**-347.7**
Net operating profit	**-13.5**	**47.5**	**51.8**	**85.8**	**-57.5**	**-14.7**	**-0.7**		**44.0**	**62.2**	**52.5**	**158.7**
Net impairment losses for credit risk and gains/losses from amendments to contracts	-27.8	50.0	-35.3	-13.1		-13.9		LLPs related to the NPE disposals	-27.8	63.9	-35.3	0.8
Losses on sale/repurchase of financial assets at amortised cost	0.0	-95.2	0.5	-94.7					0.0	-95.2	0.5	-94.7
Net accruals to provisions for risks and charges	-5.0	0.4	-5.8	-10.4	-1.2			Extraordinary provision related to the pawnbroker business	-3.8	0.4	-5.8	-9.2
Badwill	0.0	15.4	0.0	15.4		15.4		Badwill for the Acquisition of Claris Factor	0.0	0.0	0.0	0.0
Pre-tax profit (loss) from continuing operations	**-46.4**	**18.1**	**11.2**	**-17.0**	**-57.5**	**-13.2**	**-0.7**		**12.4**	**31.3**	**11.9**	**55.6**
Income taxes	**17.0**	13.7	0.1	30.9								
Post-tax profit (loss) from continuing operations	**-29.3**	**31.9**	**11.3**	**13.8**								
Profit (loss) for the period attributable to non-controlling interests	**-0.8**	-1.0	-0.7	-2.4								
Profit (Loss) for the period	**-30.1**	**30.9**	**10.6**	**11.4**								

-€94m cost of risk

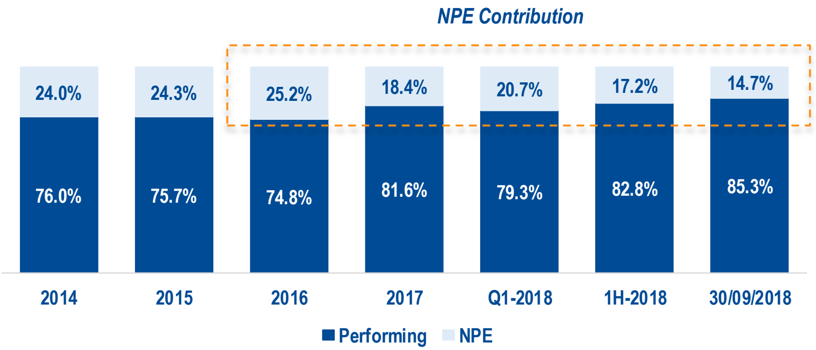
(1) Includes the following P&L items: 'Dividends and similar income', 'Profit of equity-accounted investments', 'Other operating net income'.

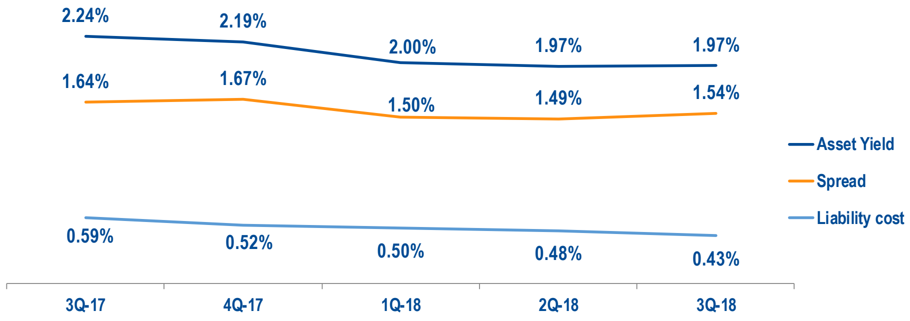
Creval | Net interest income

Net interest income trend



Breakdown of NII contribution





Asset yield calculated as annualized interest income / interest bearing assets

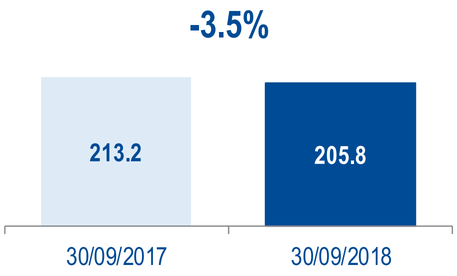
Liability cost calculated as annualized interest expenses / interest bearing liabilities

Net fees

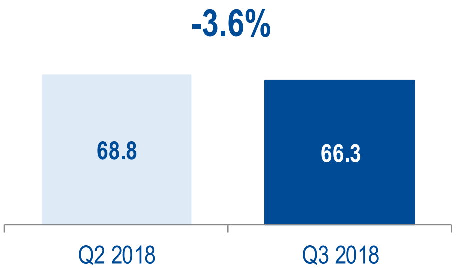
Net fees

€/m

Yearly trend



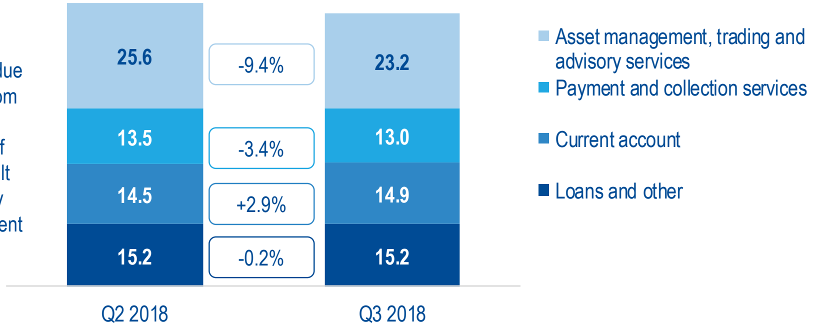
Quarterly trend

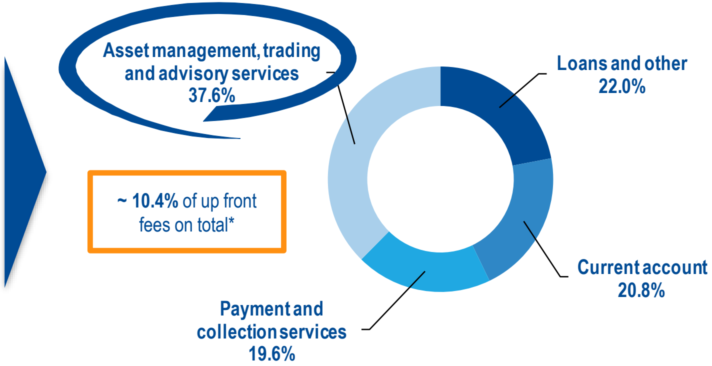


Drivers of Q3 2018 trend

€/m

- The -3.6% q/q decrease was mainly due to the lower contribution stemming from the 'Asset management, trading and advisory services' component (38% of total net fees) impacted by the difficult market conditions, which was partially offset by the positive trend in the current account related commissions

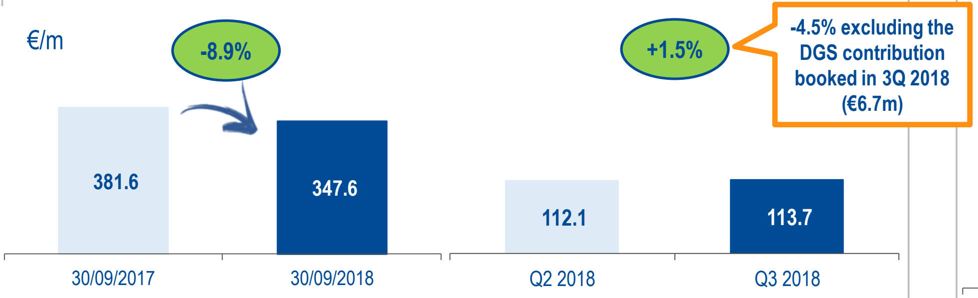




* Up front fees: placement of insurance and AUM, fees received from commercial partners (Alba Leasing, Compass, IBL) and Factoring fees.

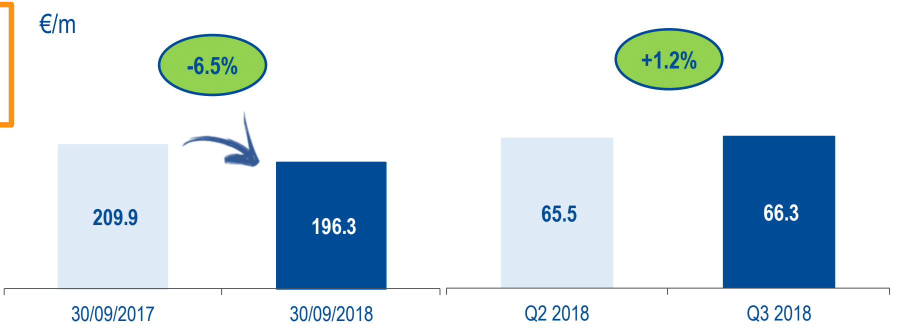
Creval | Core operating costs*

Core operating Costs trend

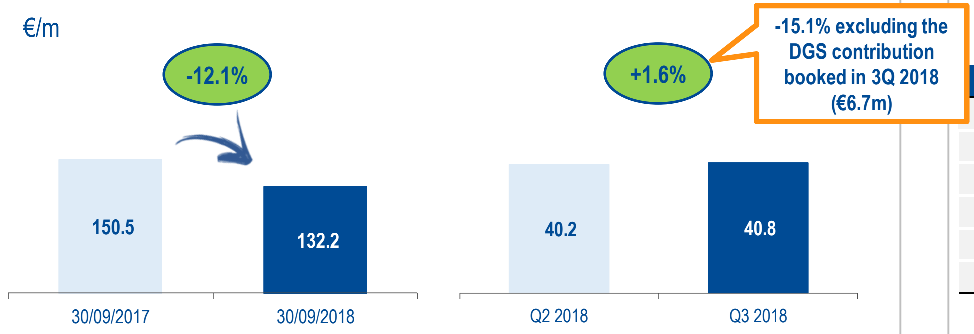


C/I 69.2% 68.6%

Focus on Core personnel costs



Focus on Core other Administrative costs



Extraordinary Items

€/m

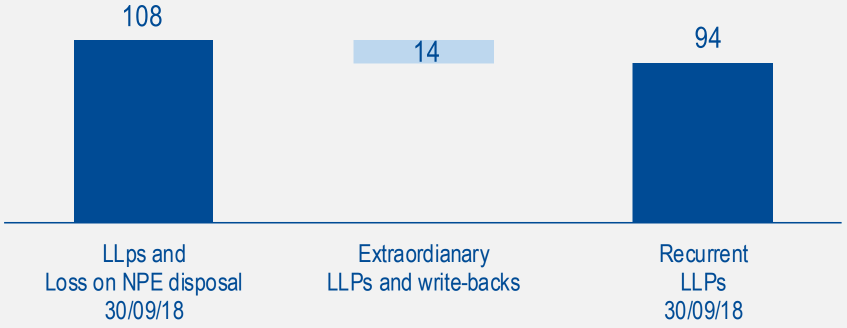
P&L item	Description	30/09/2017	30/09/2018
Other operating net income	Project Elrond	-2.0	
Other operating net income	Project Aragorn		0.1
Personnel expenses	Redundancy fund	7.5	-63.5
Other administrative expenses	Cost related to Elrond	-5.0	
Other administrative expenses	Costs related to Aragorn		-6.2
Other administrative expenses	SRF extraordinary contribution		-3.4

* Excluding extraordinary items

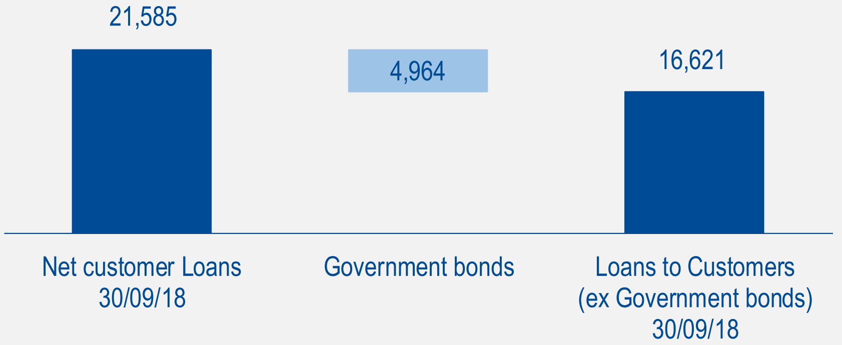
Cost of risk

€/m

LLPs*



Customer loans



Cost of credit: 75bps**

** Ordinary LLPs annualized / Loans to Customers (ex Government bonds)

* Sum of the following items of the reclassified P&L: 'Net impairment losses for credit risk and gains/losses from amendments to Contracts' and 'Losses on sale/repurchase of financial assets at amortised cost'

Annexes

Annex - Key business plan targets

	2017A	2018E	2020E
CET1 pre AIRB (fully loaded)	10.4%	11.0%	11.6%
Texas ratio	124.8%	74.7%	62.4%
LCR	259%	>100%	>100%
Net NPE ratio	13.2%	5.5%	4.2%
Gross NPE ratio	21.7%	10.5%	9.6%
NPE coverage	45.3%	50.3%	59.1%
C/I ratio	65.5%(1)	71.8%	57.5%
RoTE	Neg.	4.6%	8.2%

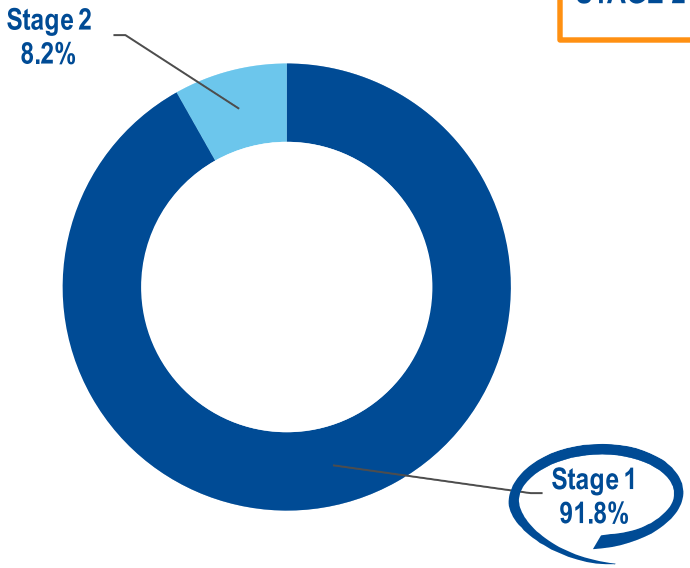
(1) Calculated on adjusted figures

Annex - Performing Exposures Breakdown

Breakdown stage 1-2 (net amount)

Classification in Stage 2 for:

- Significant Increase in Credit Risk (SICR);
- 30 days Past Due;
- Forbearance

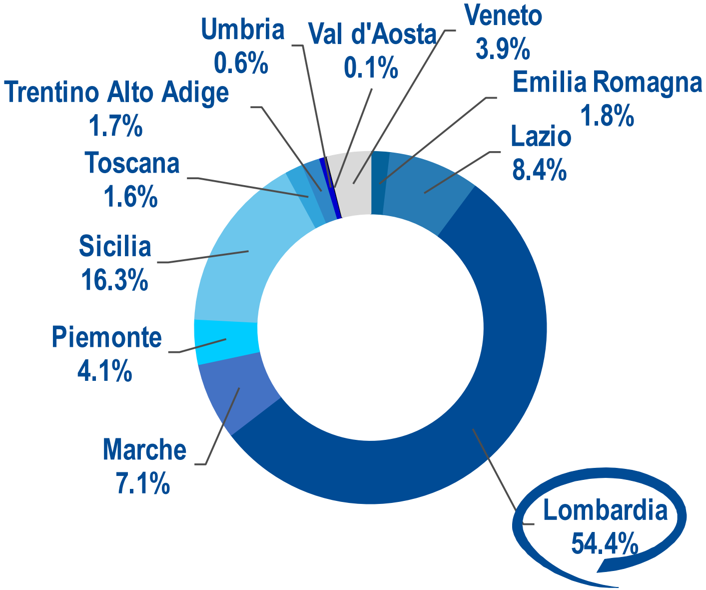


STAGE 1	18,910
STAGE 2	1,685

Annex - Loan portfolio diversification

Gross loan book breakdown by geography (%)

- **84%** of loans in North / Center Italy, of which **54%** in Lombardy
- Average loan granted to real estate and construction sectors ("ATECO") **~ €186k**
- Conservative LTV **53%** both for households and SMEs



Loan Concentration	30/09/2017	31/12/2017	31/03/2018	30/06/2018	30/09/2018
Top 20 exposures	6.8%	6.1%	6.7%	8.0%	8.5%

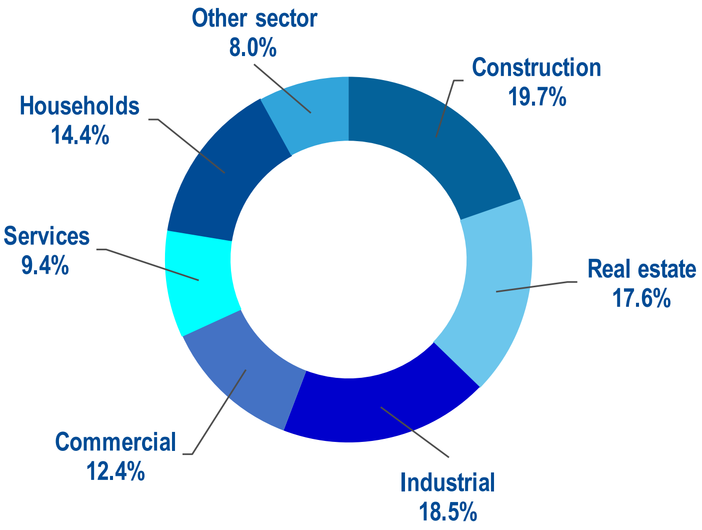
Annex - Loans to customers analysis

€/000

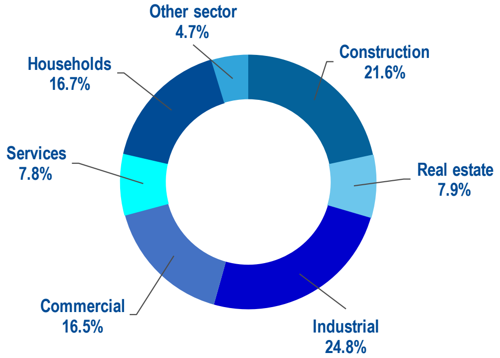
	Q1 18	Q2 18	Q3 18
Gross performing	**16,382**	**20,585**	**20,703**
o/w securities	*2,062*	*5,904*	*6,030*
o/w istitutionals	*979*	*767*	*817*
o/w commercial	*13,341*	*13,914*	*13,856*
Gross NPE	**3,537**	**1,970**	**1,997**
o/w bad loans	*1,683*	*802*	*802*
o/w UTP	*1,746*	*1,054*	*1,090*
o/w past due	*108*	*114*	*105*
NPE provisions	**-2,082**	**-1,002**	**-1,007**
Performing exposure provisions	**-112**	**-119**	**-109**
Net customer loans	**17,724**	**21,435**	**21,585**

Annex - NPEs by sector – ATECO classification as at September 30, 2018

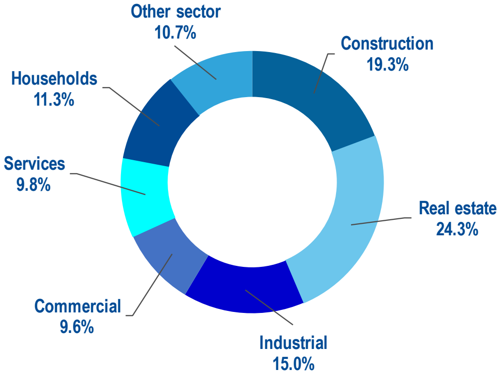
NPE breakdown by sector (ATECO classification)*



Bad loans



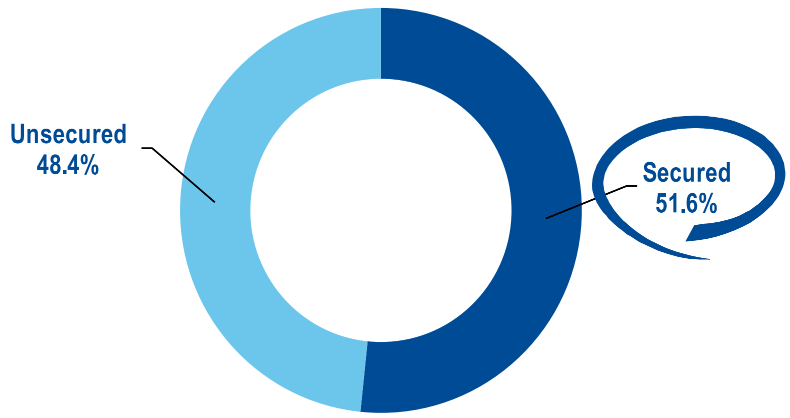
UTP



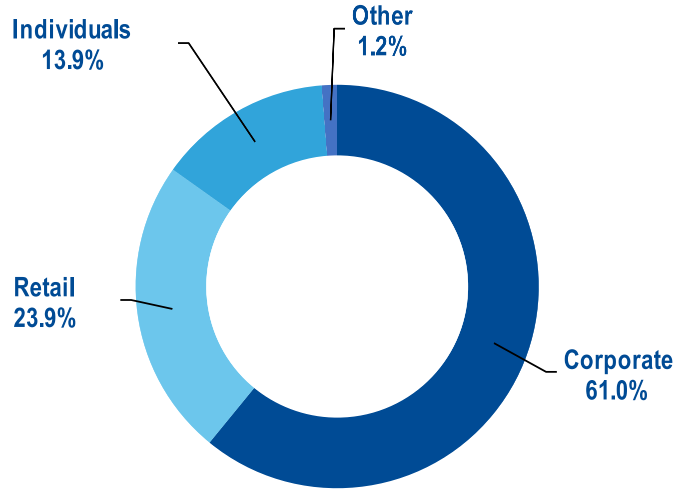
* Gross loans

Annex - Breakdown of NPE as at 30 September 2018

Gross NPE* – Guarantees



Gross NPE* – Customer Segment

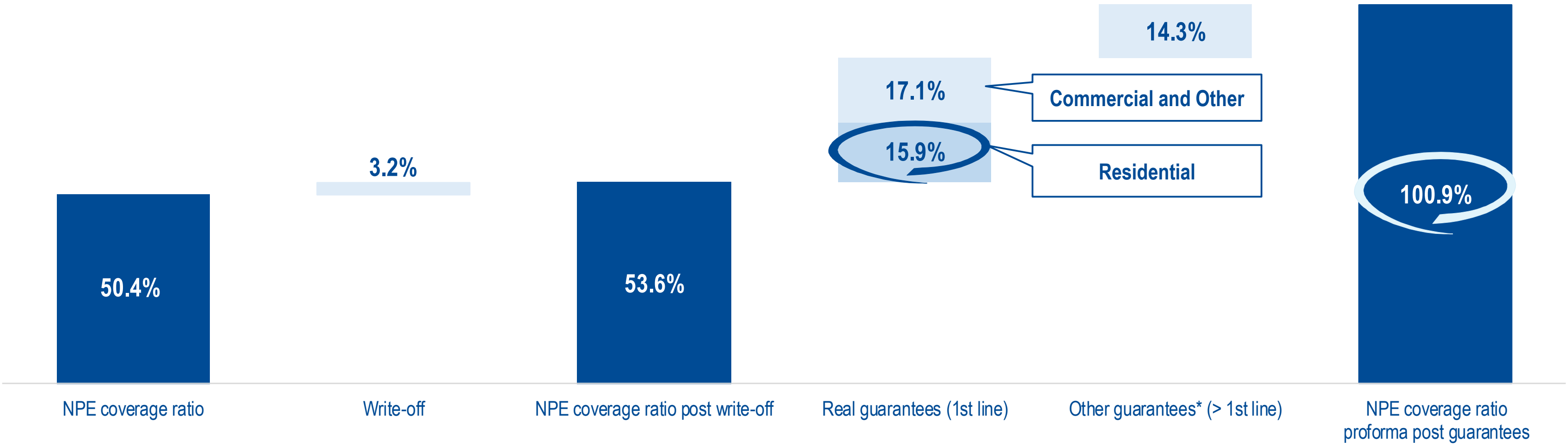


* Including Gimli2 portfolio

Personal guarantees not included

Annex - NPE's analysis including collateral as at September 30, 2018

NPE Coverage Ratio (%)



* Real estate 2nd line + judicial + financial + APS + Confidi

Real estate value equal to the last **market value** (according to the specific appraisal, delivered by **third party** appraiser), **capped** at the maximum amount represented by the value of the loans.
Only «cash guarantees» considered, like financial guarantees, APS. **No consideration at all for personal guarantees.**

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Annex - 2018 NPE disposal plan completed

Aragorn - Securitization with GACS

GBV	Gross Book Value: €1.6bn
PRICE	Price (% of GBV): 32.5%
TIMING	June 2018 (GACS obtained in September)

- Disposal of bad loans portfolio for a GBV equal to €1.6bn through a securitization whose senior tranche has been assisted by the GACS
- Portfolio composition: ~80.0% secured and ~20.0% unsecured
- Placement of 95% of the mezzanine and Junior notes entailing derecognition
- Senior tranche fully retained which will be assisted by the GACS entailing a zero risk weigh

Project Gimli 1 - Algebris

GBV	Gross Book Value: €245m
PRICE	Price (% of GBV): 43%
TIMING	April 2018

Project Gimli 2 – Credito Fondiario

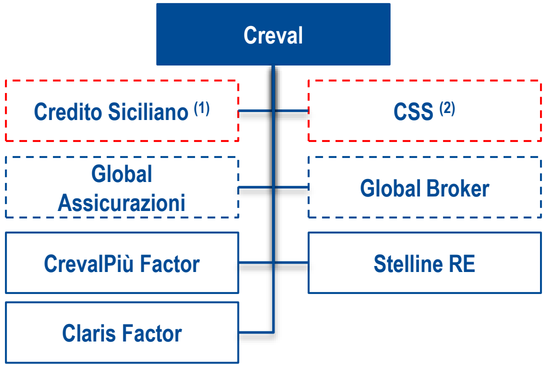
GBV	Gross Book Value: €220m
PRICE	Price (% of GBV): 41%
TIMING	May 2018 (finalized in October)

- The so-called "**Project Gimli**" for 2018 is **completed.**
- Portfolios composed for the large part by **UTP loans**
- The operations had negligible effects on the Income Statement for the current year, also considering the loans impairments to be recognized as part of the **first application of the new accounting standard IFRS9**, with effects at CET1 level through the phasing-in mechanism.

Annex - Simplification and rationalization of the Group

Simplification of the Group structure

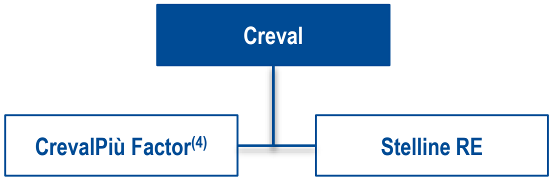
(as at 30/09/18)



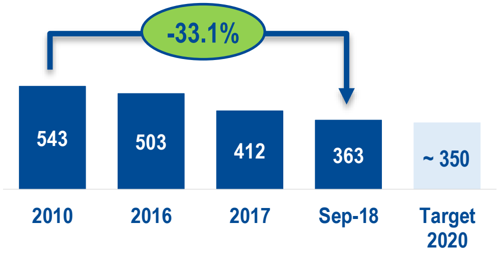
Merged into the Parent Company

Companies that will be out of the scope of the consolidation following the reorganization of the bancassurance operating model [3]

To be

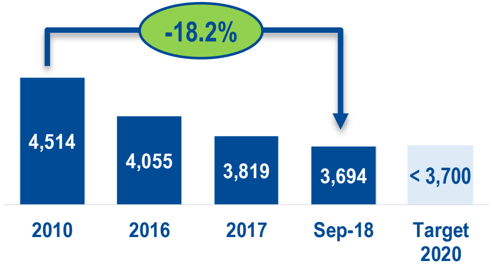


of branches



- 180 branches closed since 2010 (33% of the total)
- With the closure of 50 branches finalized in May 2018 the commercial network restructuring process is substantially concluded and the objectives of efficiency set in the business plan reached

Headcount



- Headcount reduced by 18% since 2010
- Since 1st July 2018, 219 employees joined the redundancy plan vs. 170 envisaged in the Business Plan which is therefore integrally reached on a voluntary basis schemes exclusively

(1) Merger effective since 25th June 2018

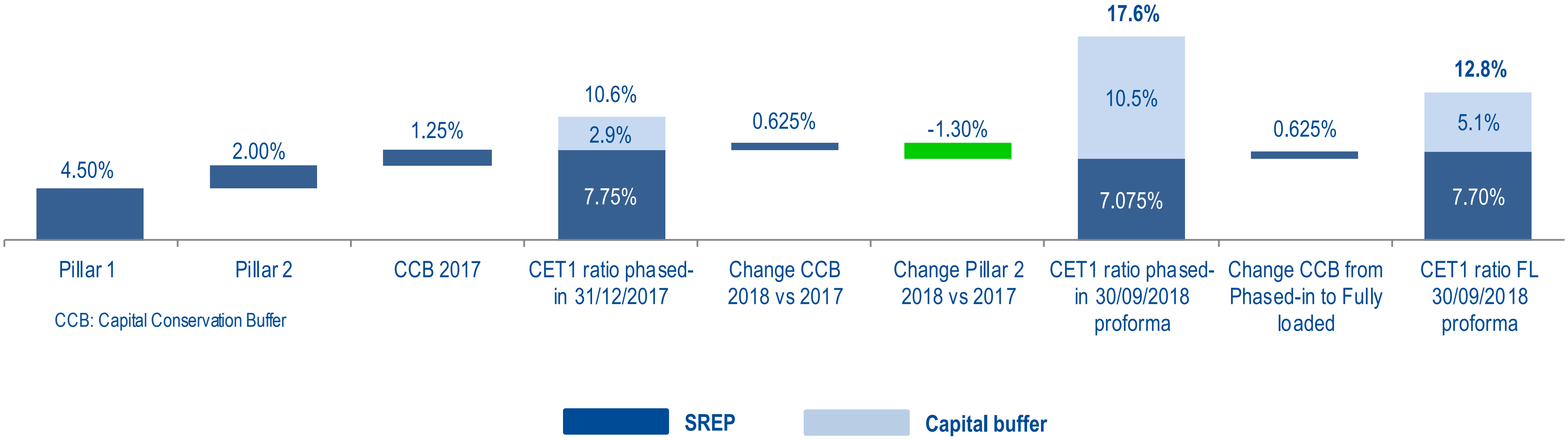
(2) Effectiveness of the merger expected by end-2018.

(3) Effectiveness expected by end-2018

(4) Includes the merger with Claris Factor announced on 8 August 2018

Annex - SREP requirements

Evolution of SREP requirements on CET1 ratio



CCB: Capital Conservation Buffer

Annex - Tax and DTA

DTA as of 30 September 2018	Amount (€/m)	RWA weighting
DTA that can be converted into tax credit (pursuant to law L. 214/11)	377.0	100%
Tax losses carried forward	88.0	Deducted from own funds
Other DTA	118.9	250% or deducted from own funds
Total DTA on balance sheet	**583.9**	
Total DTA off balance sheet	**272.5**	

Annex - Reclassified balance sheet

€/000

Assets	30/09/2018	31/12/2017
Cash and cash equivalents	152,357	197,829
Financial assets FVTPL	246,105	20,681
Financial assets FVTOCI	2,223,626	4,419,352
Loans and receivables with banks	923,443	2,033,413
Loans and receivables with customers	21,584,701	16,680,944
Hedging derivatives	-	199
Equity Investments	25,707	24,371
Property, equipment and investment property and intangible assets	478,820	486,524
Non-current assets and disposal groups held for sale	90,543	3,955
Other assets	875,394	1,089,556
Total assets	**26,600,696**	**24,956,824**

Liabilities and Equity	30/09/2018	31/12/2017
Due to banks	3,930,690	3,143,189
Direct funding from customers	20,297,278	19,631,283
Financial liabilities held for trading	343	713
Hedging derivatives	132,816	138,691
Other liabilities	519,078	421,399
Provisions for specific purpose	228,081	174,103
Equity attributable to non-controlling interests	515	5,352
Equity	1,491,895	1,442,094
Total liabilities and equity	**26,600,696**	**24,956,824**

Annex - Reclassified consolidated income statement

€/000

Income statement	30/09/2018	30/09/2017
Net interest income	274,386	294,610
Net fee and commission income	205,751	213,197
Dividends and similar income	1,895	2,900
Profit (loss) of equity-accounted investments	1,931	990
Net trading, hedging income (expense) and profit (loss) on sales/repurchases	15,911	27,457
Other operating net income	6,669	14,369
Operating income	**506,543**	**553,523**
Personnel expenses	-259,805	-202,383
Other administrative expenses	-141,813	-155,452
Depreciation/amortisation and net impairment losses on property, equipment and investment property and intangible assets	-19,109	-21,217
Operating costs	**-420,727**	**-379,052**
Net operating profit	**85,816**	**174,471**
Impairment or reversal of impairment and modification gains (losses)	-13,054	-387,118
Net gains (losses) on sales or repurchase of financial assets valued at the amortised cost	-94,748	-257,190
Net accruals to provisions for risks and charges	-10,418	377
Net gains (losses) on sales of investments	15	68,877
Badwill	15,357	0
Pre-tax profit (loss) from continuing operations	**-17,032**	**-400,583**
Income taxes	30,856	126
Post-tax profit (loss) from continuing operations	**13,824**	**-400,457**
Profit (loss) for the period attributable to non-controlling interests	-2,416	-2,159
Profit (Loss) for the period	**11,408**	**-402,616**

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Creval

Consolidated Results as at September 30th 2018