

Crédit Agricole Italia Covered Bond Programme Premium



Investor Presentation

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EXECUTIVE SUMMARY (1/2)

Crédit Agricole Italia Highlights

- □ Crédit Agricole Italia (CAI) is 78,1% controlled by Crédit Agricole S.A., alongside Regional Banks which own 8.3% (via Sacam International);
- □ Statutory consolidated net income hit Euro 405 million in H1 2023, up by +72% YoY*. The cumulative net income (2011-2022) reach Euro 3.9 billion:
- □ Firm growth in profitability: revenues for the H1 exceeded Euro 1.5 billion, up by +21% YoY, driven by the considerable contribution of net interest income (+47% YoY), with gross operating profit hitting 763 million Euros (+49% YoY**);
- □ Significant commercial momentum: 84 thousand new Customers acquired; Euro 3.6 billion in Wealth Management products placed; originated residential mortgage loans have increased during the second quarter (+13% Q2/Q1);
- Positive development in volumes: direct funding coming to over 73.5 billion Euros up by +1.9% vs Dec. 2022, in a contracting market (-3.1% in June 2023 vs. Dec. 2022***); Growth in assets under administration (+6.8% vs Dec. 2022);
- Improving trend in asset quality: gross and net NPE ratios at 3.3% and 1.7% respectively;
- Strong capitalization: the Total Capital Ratio at 18.3% and the Common Equity Tier 1 Fully Loaded at 13.2%;
- □ The Crédit Agricole Group in Italy reports aggregate net income for H1 2023 of Euro 739 million (up by +29% YoY), of which Euro 591 million the Crédit Agricole Group share;

Covered Bond Milestones

- 2013: Crédit Agricole Italia OBG Programme of €8bn created
- 2014: Inaugural market issue of €1bn
- 2018: Programme extended to €16bn
- 2021: Inaugural Green Covered Bond
- Outstanding at December 2023: €2.00bn retained OBG; €9.65bn market OBG rated Aa3 by Moody's



EXECUTIVE SUMMARY (2/2)

Crédit Agricole Italia Covered Bond Strategy

Crédit Agricole Italia Green Covered Bond

- ☐ Crédit Agricole Italia is historically funded mostly by customers, through deposits and senior unsecured issues placed via retail branches;
 - The covered bond market has offered Crédit Agricole Italia
 - Access to longer term maturities
 - Diversification, in terms of funding tool and broad market investor base
- The issuance of covered bonds
 - Adds value to the main asset of the Group represented by mortgage loans
 - Provides for a countercyclical, long-term refinancing option as part of the Group's funding mix
 - Allows for the optimization and stabilization of long-term funding costs
 - Is in line with Crédit Agricole S.A.'s strategy of limiting cross-border funding flows
- ☐ Crédit Agricole Italia issued the first green OBG on the Italian market:
 - within the existing Covered Bond Programme of Crédit Agricole Italia
 - under the Green Framework of Crédit Agricole Group, with a specific Appendix with a focus on eligibility criteria for Green Residential Real Estate in Italy
 - with a Second Party Opinion provided by ISS Corporate Solutions (ICS)



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CRÉDIT AGRICOLE GROUP IN ITALY

Business Model fully completed in Italy, the 2° biggest market of CA Group

Key Figures in Italy

~ 5,9 MIn ⁽¹⁾ Customers

~ **16.400** Employees

1.228 Points of Sale (Banking Group and Agos)

14 Legal Entities
All Business Lines Included

€ 2,4 Billion⁽¹⁾
Revenues

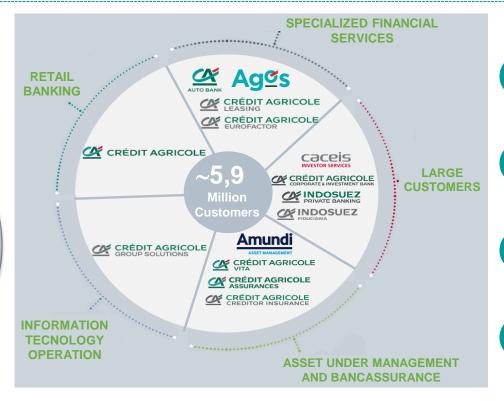
€ 739 Million
Net Income

€ 329 Billion⁽²⁾
Total customer assets

€ 97 Billion

Loans outstanding

Business Model and Ranking



Rank

Commercial Bank in NPS⁽³⁾

Player in consumer finance⁽⁴⁾

3° Asset Manager⁽⁵⁾

Bancassurance company in life⁽⁶⁾

Aggregate net income for H1 2023 at Euro 739 million (up by +29% YoY),

of which Euro 591 million the Crédit Agricole Group share.

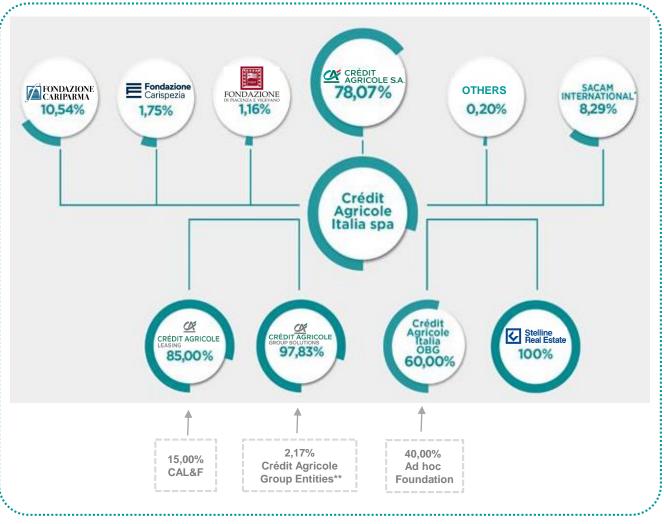
As at 30.06.2023



CRÉDIT AGRICOLE ITALIA

Organization & History

 Significant development of Crédit Agricole Group's International retail 2006 banking business line with the announced acquisitions of Cariparma, FriulAdria and 202 Banca Intesa branches in Italy Creation of Crédit Agricole Leasing Italy; acquisition from Intesa of a 2008 leasing portfolio originated by Cariparma Cariparma takes control of Crédit Agricole Leasing Italy from CAL&F 2009 Acquisition of 96 branches and Carispezia from Intesa Sanpaolo S.p.A. 2011 Creation of Cariparma OBG 2013 Creation of Crédit Agricole Group Solutions: Group Services Company 2015 (IT. real estate, back-office) Cariparma acquires Cesena, Rimini and San Miniato Savings Banks 2017 Merger of San Miniato, Cesena and Rimini in CA Cariparma 2018 Rebranding of CA Cariparma in Crédit Agricole Italia S.p.A. CA Italia acquired 100% of CA Carispezia's capital followed by its merger 2019 into the parent company. Completed the acquisition of 100% of Credito Valtellinese through a Cash Voluntary Public Tender Offer (April). 2021 Completed the acquisition of the remaining shares of CA FriulAdria, whereby CA Italia now holds 99% of the capital (September). Merger of Credito Valtellinese (April) and CA Friuladria in CA Italia 2022 (November)



As of 30.06.2023

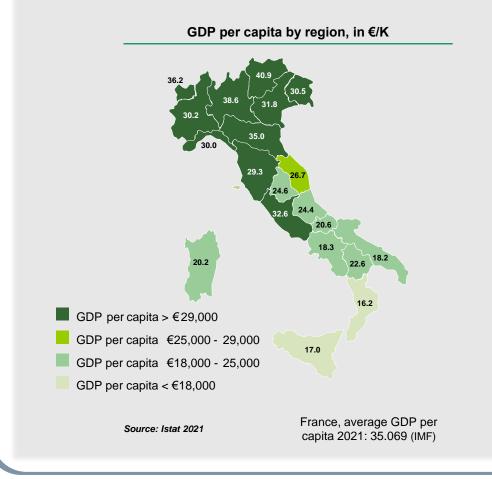


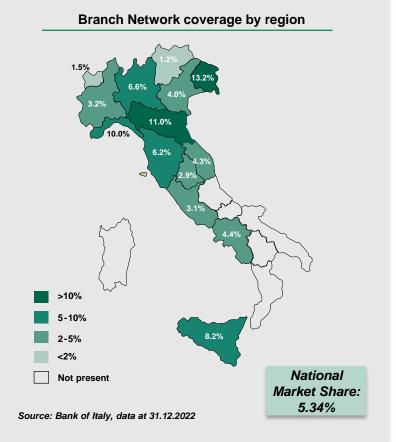
^{*} Crédit Agricole regional banks (Caisses regionales)

CRÉDIT AGRICOLE ITALIA

Operations & Presence on the territory

Consolidation of market positioning driven by a diversified business model, which has lead CAI to increase its presence both in highly attractive areas and in regions previously not covered by the Group.





KEY FIGURES

(as at 30.06.2023)

Branches: 1.016

Personnel Members: 12.840

Customers: 2.7 million

➤ Loans to Customers: 64 Bln

Direct Funding: 74 Bln

> Indirect Deposit: 89 Bln

○ AuM: 49 Bln

o AuC: 40 Bln

TOTAL VOLUMES: 227 Bln

^{*} Market share calculated using Bank of Italy and CRIF data.





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FINANCIAL HIGHLIGHTS

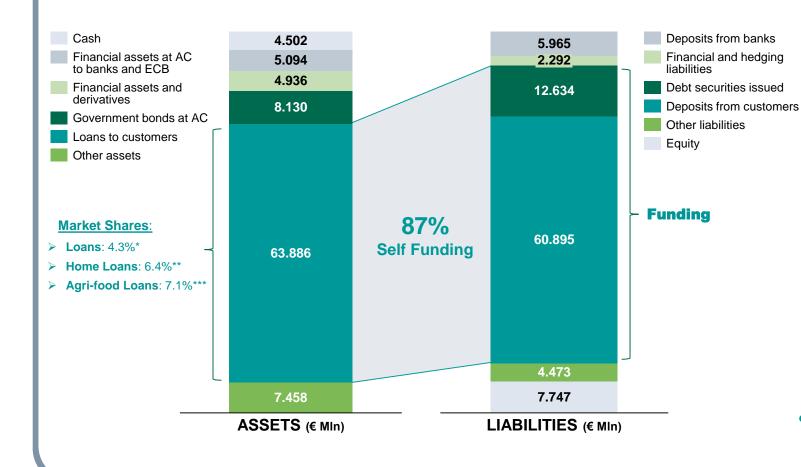
1H-23: strong activity, sharp increase in income

KEY INDICATORS				
Net Income	405M (+72% YoY)			
Revenues	1.532M (+21% YoY)			
Gross Operating Income*	763M (+49% YoY)			
Cost/Income*	50.2%			
Cost of credit (net adjustments / net loans)	45bps			
Gross NPL ratio (% gross loans)	3.3%			
Net NPL ratio (% net loans)				
Net Bad Loans ratio (% net loans)				
Bad Loans coverage ratio	77.1%**			
COMMERCIAL ACTIVITY				
New customers acquired	84.000			
Non-life insurance premium	+14% YoY			
Wealth Management products placed	3,6 Bn			
Net Promoter Score in Italy	2°			

CAPITAL AND LIQUIDITY RAT	ΓIOS (€Bn)
CET1 (fully loaded)	4,811
Own funds	6,649
Shareholders' Equity	7,747
RWA	36,369
CET1 ratio (fully loaded)	13.2%
Total Capital ratio	18.3%
Liquidity Coverage Ratio (LCR)	246%

Baa1
P-2
Aa3

BALANCE SHEET As at 30/06/2023



Loans Mortgage Loans Advances and credit facilities 27,3% 63.886 **Current accounts** MIn Non-performing loans 65,1% **Non-Government securities** at Ammortized Cost **Funding** 0,8% 17,2% **Current and other accounts** 73.529 **Debt Securities issued** MIn **Deposits** others 77,1% **TOTAL FINANCIAL ASSETS ****** 1.402 € BIn 1.268 290 288 217 187 115



Peer 5

CAI

Peer 6

Peer 2

Peer 3

Peer 4

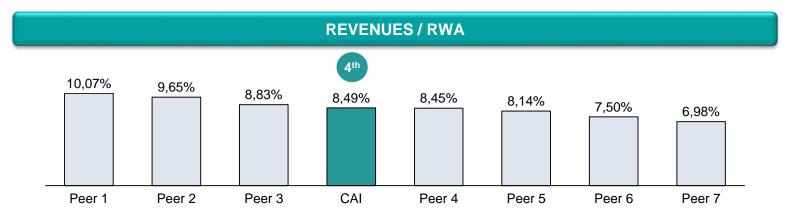
Peer 1

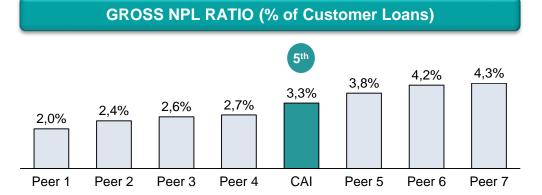
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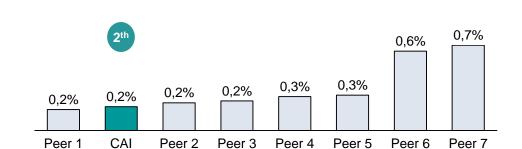
Peer 7

FINANCIAL HIGHLIGHTS

Ranking at 30/06/2023







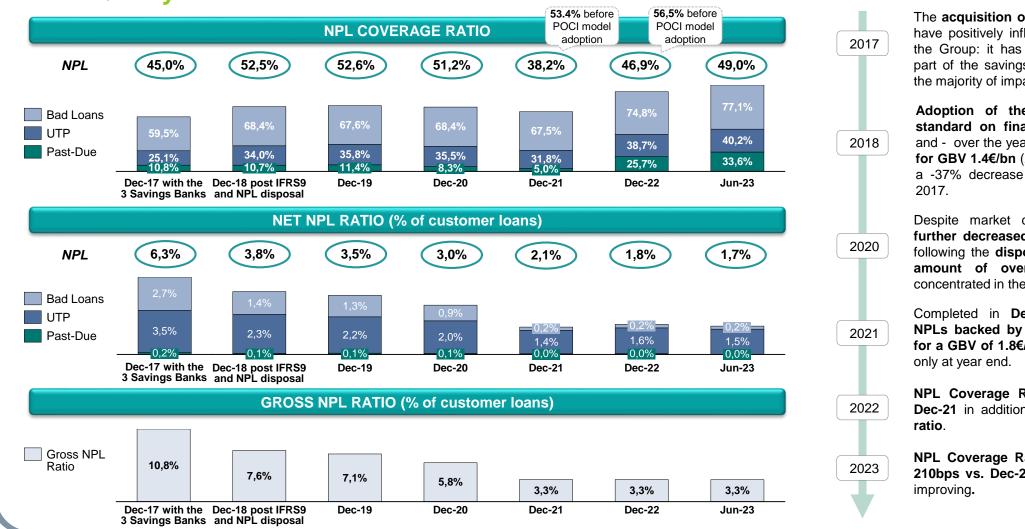
NET BAD LOANS RATIO (% of Net Loans)

Competitors' performance are influenced by their different organizational structure (i.e. inclusion of asset management, consumer credit, insurance or investment banking divisions).

①

FINANCIAL HIGHLIGHTS

Asset Quality



The acquisition of the three Savings Banks have positively influenced the asset quality of the Group: it has been acquired the "sound" part of the savings banks in order to exclude the majority of impaired loans.

Adoption of the new financial reporting standard on financial instruments (IFRS9), and - over the year - made a disposal of NPLs for GBV 1.4€/bn (26% of total NPLs), achieving a -37% decrease in net NPLs vs. December

Despite market conditions, net NPL ratio further decreased YoY and came to 2.96%. following the disposals of NPLs for a gross amount of over 0.5€/bn (-12.3% YoY), concentrated in the fourth quarter.

Completed in Dec-21 a securitization of NPLs backed by State guarantees (GACS) for a GBV of 1.8€/bn whose benefits will arise

NPL Coverage Ratio highly increased vs Dec-21 in addition to reducing the net NPL

NPL Coverage Ratio further increasing by 210bps vs. Dec-22. Net NPL ratio constantly





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ITALIAN HOUSING MARKET 2022

REAL ESTATE MARKET EXPANSION CONTINUES IN H1 BUT LOSES MOMENTUM IN Q3

☐ 2022: ongoing strong recovery until Q3

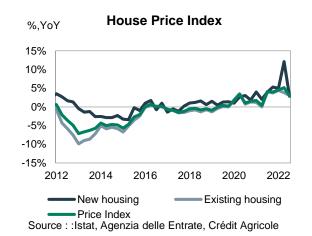
After experiencing a sharp downturn in 2020, the Italian real-estate market saw a strong recovery in 2021 with a total transaction amount of 750,000 units. This upturn went far beyond the mere post-Covid recovery, with transactions up by 34% compared to the Covid period, and 24% compared to 2019. In the first half of 2022, the residential transaction increase continued cumulating +12% in Q1 and +8% in Q2. However, Q3 data seem to indicate a halt in this dynamic with a total of 17,300 transactions between July and September, i.e. +1.7% compared to the same period in 2021. The increase in transactions was more sustained in the major urban areas compared to the peri-urban area, which was below the national average during Q3. Overall, transaction growth over the first nine months of 2022 remains strong. Indeed, the number of accumulated transactions since the beginning of the year reaches 569 thousand units, up by 7% over the corresponding period in 2021 and by 34% over 2019. The regions that record the strongest growth is the south and the islands, which both grow by 10% and represent a quarter of the Italian market overall. The center (21% of total transactions) recorded an increase in sales of 8.4 while the two major northern regions, the east (19% of the market) and west (33% of the market) grew slower than the national average with 4.2% for the first one, and 6.2% for the second one.

☐ Prices rises in 2022

Despite the climate of uncertainty, housing price growth accelerated in the first half of 2022 but slowed during the summer months. Indeed, after rising +4.5% in Q1 and +5.2% in Q2, prices rose only by +3% in Q3. With three consecutive months of increases, the index's growth forecast for 2022 is +3.9%. New home prices, which had surged in Q1 and Q2 by 5% and 12.1 %, moderated sharply in Q3 to reach 2.8%. Existing home prices, which account for 80% of the overall index, also moderated in Q3 from +4.5% in Q1 and +3.8% in Q2 to +3% in Q3. This price momentum, combined with slowing sales volumes, suggests that the housing market expansion begun in 2019 appears to be coming to an end with a return to variations more in line with historical averages.

Residential	market tr	ansactions	(Nomism	a)		
Transactions	2019	2020	2021	2022 E	2023 F	2024 F
Thousands	604	559	749	767	665	659
YoY	4,30%	-7,50%	34%	2,50%	-13,30%	-0,90%

Sources: Nomisma (november 2022), Crédit Agricole S.A.





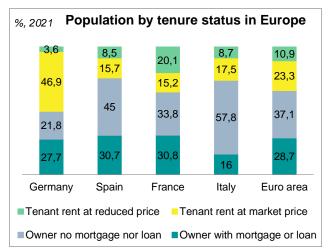
Source : Agenzia delle Entrate, Nomisma, Crédit Agricole S.A.

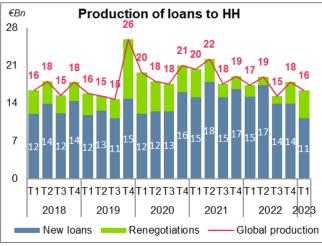
ITALIAN HOUSING MARKET

A shrinking mortgage market in an uncertain environment and in a face of the rise in interest rates

- According to Eurostat survey, the ownership rate stood at 73.8% atend 2021 in Italy, among the highest in the EZ and limits both sales volumes and mortgage loan market growth.
- The number of mortgage-financed transactions is low in Italy, with a fairly even distribution across the country, but has tended to fall, from 51.9% in Q1 2022 to 41.8% in Q1 2023.
- In Q1 2023, the average capital financed by a home loan reached almost 130,800. This compare to €136,000 in 2022, up 3.3% on 2020 and 6.6% on 2019, with regional differences. In 2022, the highest average value was in the capitals of Centre (173,000 euros) and the lowest average value in the non-capital cities of the Islands (110,000 euros). The average mortgage term was almost 24 years with an average monthly repayment of 588 euros (source: Agenzia delle Entrate).
- The production of real estate loans to households reached €16bn in Q1 2023, down 5.8% compared to Q1 2022. The decline has been more important for pure new loans (i.e. without renegotiations), since it has reached -26.3%. Renegotiations now account for 31.5% vs 12.3% in Q1 2022.
 - The rise in interest rates now gives fixed rates the advantage, which explains the increase in the proportion of renegotiations in favour of fixed rates.
 - The prospect of a rise in Euribor also explains the take-up of fixedrate loans.
 - The rise in interest rates affects fixed rate (4.12% at end-March 2023 compare to 2.01% at end-March 2022) as well as variable rates (3.81% at the end of March 2023).

The level risks in the mortgage loan market remains low with a gross NPL rate of 1% at end-March 2023 (for consumer HH and NPIs serving HH) and the annualised flow of new NPLs for retail consumer households is at a low level (0.5%).





Sources: Eurostat, Crédit Agricole SA / ECO

Sources: Bank of Italy, Crédit Agricole SA / ECO

Consumer households, NPIs serving households and unclassifable units					
€Bn	NPL for resident sectors (ex- MFI)* as at 31/03/2023	QoQ	YoY		
Loans for house purchase	6,9	-5,9%	-26,0%		
o/w Bad Loans	2,8	-2,4%	-28,7%		
o/w Unlikely-to-pay	3,5	-9,0%	-26,1%		
o/w Past Due	0,6	-2,6%	-9,7%		

NPIs: Non-profit institutions. Excl. producer households. Sources: Bank of Italy, Crédit Agricole SA / ECO



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All 2021 figures refer to CAI "stand-alone", while 2022 and 2023 refers to the combined identity with CREVAL

RESIDENTIAL MORTGAGE LOAN BUSINESS **Highlights**

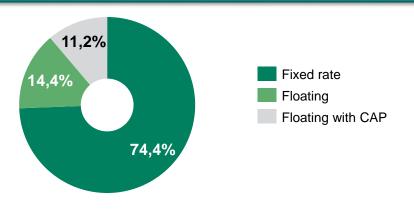
CA Italia, a significant player in Italian residential financing:

- €27.7bn stock of residential mortgage loans at 30/06/2023.
- €1.4bn residential mortgage loans' production in H1 2023.
- Mortgage loans' production up by 13% Q2-23 vs Q1-23.

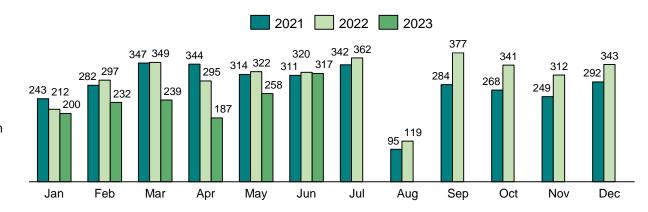
CA Italia mortgage loans risk level:

- Mortgage deed registration: 1st level mortgage deed registered is 150% of the loan amount.
- Risk indicators at 30/06/2023:
- 0.8% of net NPLs (bad loans + UTP + past due) and 0.1% of net bad loans
- Mortgage NPL coverage ratio at 35.4%.

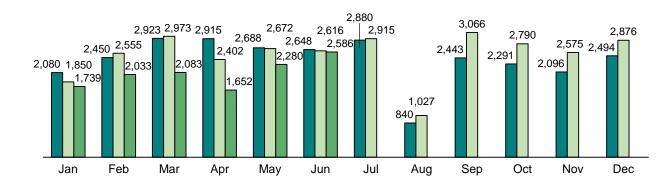
H1-23 NEW PRODUCTION (by interest rate type)



NEW GROSS MORTGAGE LOANS (volumes in €/mln)

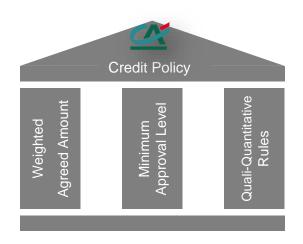


NEW GROSS MORTGAGE LOANS (# of transactions)



RESIDENTIAL MORTGAGE LOAN BUSINESS

Crédit Agricole Italia Credit Policies – Framework and guidelines



CAI Credit Policy and the three Pillars

- Credit Policies, introduced in December 2020 and refined during the 2021, represent the instrument for granting process, establishing rules and guidelines.
- Policies are based on three pillars: Weighted Agreed Amount (Accordato Ponderato), Mininum Approval Level (Organi Deliberanti Minimi, ODM) and Quali-Quantitarive Rules divided for specific segments.



WEIGHTED AGREED AMOUNT (Accordato Ponderato)

- The Weighted Agreed Amount is the synthetic risk indicator of the proposed transaction: it is calculated by multiplying the value of the agreed amount by a series of weights assigned to the transaction characteristics: presence of guarantees and their type, weights of the individual technical forms, specific characteristics of the different credit lines (e.g. maturity, type of installment, loan to value, income ratio, etc...), rating and sector risk. The estimation also considers all counterparties belonging to the client group and their granted amount.
- The final amount is compared to the maximum faculty assigned to each level belonging to the credit chain to identify the correct approval level.



MINIMUM APPROVAL LEVEL (Organi Deliberanti Minimi)

• Regardless of the calculation of the weighted agreed amount, policies set lower limits to the deliberative bodies that can be identified for specific transactions. If the counterparty is classified as Real Estate Professional (REP), there is an identified Minimum Approval Level within the dedicated granting service of the Credit Department. Therefore, it is not possible to take approvals on REP by Retail deliberative bodies (not belonging to the Credit Department).



QUALI-QUANTITATIVE RULES

- In order to increase the specific risk coverage of specific customer segments and in line with Loan Origination and Monitoring regulation, the policies provide for a series of additional controls based on Key Risk Indicator (KRI) with three procedures: (i) automatic controls for establishing additional ODM (hard), (ii) guidance automatically calculated (soft) or non-automatic criteria.
- The KRI for Real Estate Professional are Debt Yield, LTV, LTC, Project Profitability.

RESIDENTIAL MORTGAGE LOAN BUSINESS

CAI: well-established selection and risk management processes (1/2)

STEPS OF THE **PROCESS**

Sale

Origination

Approval

ACTIVITIES

Full transaprency and tailormade commercial offer to Customers

Customer Registration and preliminary checks

Automated mortgage loan application

Origination through PEF (Pratica Elettronica Fido) with integrated credit strategies

Display PEF outputs and automated updating

Supported sale and automated production of documentation

 Supported workflow with mandatory steps and completeness and adequacy checks of the entered data

DESCRIPTION OF THE PROCESS

- Integrated Workflow with Crèdit Agricole Italia's procedures and related checks
- The bank (thorugh the PEF tool):
- 1) performs analysis on external database (CRIF, CERVED; DATABANK);
- 2) calculates risk of the single feature of the operation (details at the previous slide)
- 3) computes the cumulative risk of the operation as Accordato Ponderato value

PEF assigns to the operation an accordate penderate value:

- 1. In line with the risk appetite: Accordato Ponderato below 100%
- 2. Not fully in line with the Risk Appetite: Accordato Ponderato between 100 and 130%
- 3. Not in line with Risk Appetite: Accordate Penderate higher than 130%

Identification of the decision making business function according to the policy engine calculation (accordato ponderato, minimum approval level, qualitative and quantitative rules)

FOCUS

Sales* 30/06/2023: 27% Branches; 27% On Line; 36% Intermediary; 10% Intermediary On

Line

Lending Criteria (rule samples):

- Maximum borrower's age 75 years
- Maximum tenor of 30 years (average maturity stock mortgage loans 23.6 years, average maturity new mortgage loans 24.4 years)
- Average new mortgage loans Installment** \ Net incomge ratio <30%
- LTV standard <80%***, <50% in case of restructuring

Approvals 30/06/2023:

- 20% network (ODR)
- 80% Central level (ODC)



RESIDENTIAL MORTGAGE LOAN BUSINESS

CAI: well-established selection and risk management processes (2/2)

STEPS OF THE PROCESS

ACTIVITIES

DESCRIPTION OF THE PROCESS

FOCUS

Implementation

Property appraisal

Automated contract's documentation with integrated checks

Property valuation companies:

 Property valuation: the asset is always subject to a technical physical appraisal

• Property must be insured against the risks of fire, lightning and

explosion (Home Protection Insurance). In addition, 82% (at

30/06/2023)* of mortgages bear a creditor protection, even if the

Crif

Cerved

Prelios

Revaluta

Kroll

Eagle&Wise

Conclusion

Lending

Insurance contract

Digital Filing System

Actually 100% digital dossier, digital contract and digital storage

subscription is not mandatory

Filing System

Property Value's

Surveillance

Fair Value Assessment

■ The value of the property is checked through statistical methods (Nomisma Indexes) once a year

 If statistical method shows a significant variation with the previous period, a new appraisal is carried out

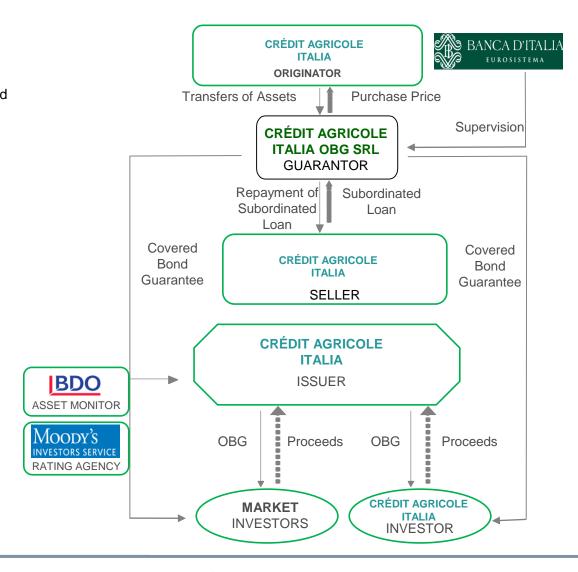


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Structural features and structure overview

- The Programme
 - €16bn Covered Bond Programme
 - □ Currently outstanding €11.65bn: €2.00bn retained Covered Bond; €9.65bn market Covered Bond
 - €0.5bn Green Covered Bond
 - Current rating: Aa3 from Moody's
- Cover pool
 - Mortgage loans transferred to Crédit Agricole Italia OBG srl
 - Self-originated mortgage loans by Crédit Agricole Italia
 - Property located in Italy
 - No arrears on the transfer date
 - Current cover pool: 94% residential mortgage loans and 6% cash
 - No ABS and commercial mortgage loans (by prospectus)
- Over-collateralisation
 - 7.5% committed over-collateralisation (OC)
 - 28.25% in December 2023
- Monitoring
 - BDO Italia: Asset Monitor reporting to Bank of Italy
- Covered Bond issues will have the European Covered Bond Premium label

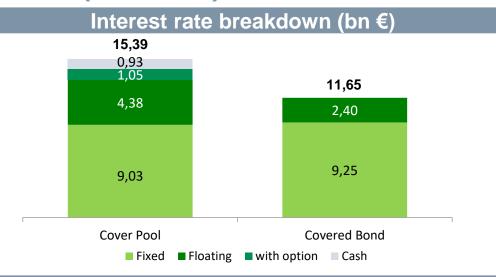


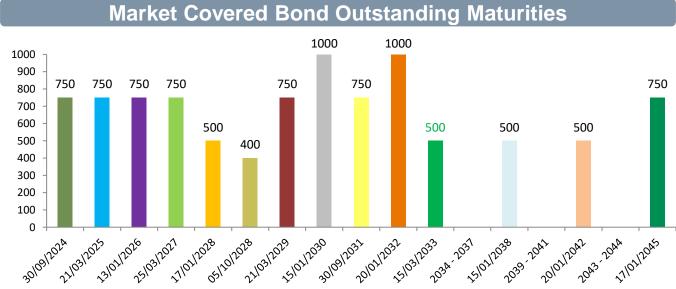
Market risk monitoring at 31/12/2023

- Interest rate exposure
 - Cover pool is composed by 5.43bn of floating rate and 9.03bn fixed rate
 - Floating rate for €2.40bn, of which €2.00bn retained Covered Bond (soft bullet)
 - Fixed rate for €9.25bn market Covered Bond (soft bullet)
- Asset and liabilities matching controls

Quarterly regulatory stress tests

- Nominal Value Test
- Net Present Value Test
- Interest Coverage Test
- Amortisation Test *
- Liquidity Reserve Requirement Test **

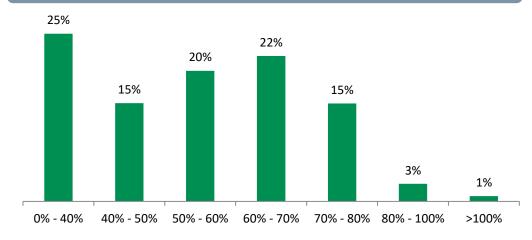




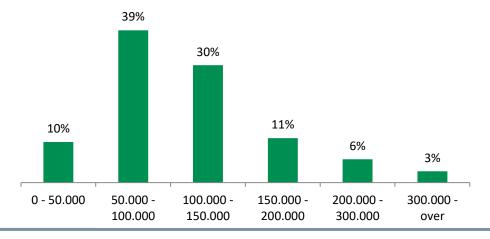
Cover Pool at 30/06/2023 (1/3)

Total mortgage outstanding cover pool	15.199.608.459,01
Substitute Assets (Cash)	900.000.000,00
Number of loans	186.011
Average loan balance	81.713
WA Seasoning (month)	70
WA Remaining term (month)	210
WA CLTV (Current Loan to Value)	53,45%
	61,13% fixed
Interest rates of credit pool	7,84% with option
	31,03% floating
Originator	100% Crédit Agricole Italia

Breakdown by CLTV as % of outstanding amount

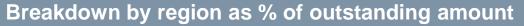


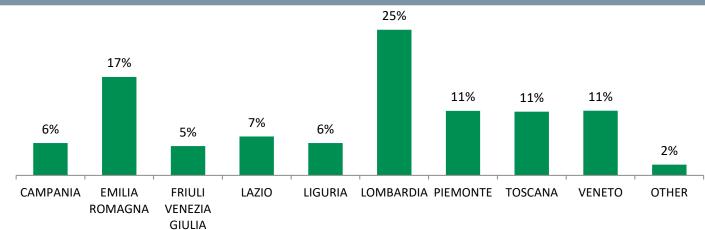
Breakdown by outstanding amount as % of outstanding amount



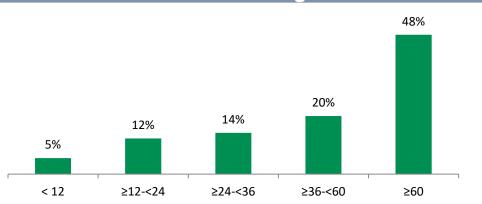


Cover Pool at 30/06/2023 (2/3)

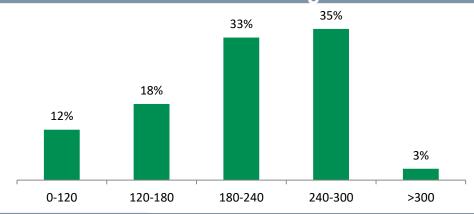




Breakdown by seasoning (months) as % of outstanding amount



Breakdown by remaining (months) as % of outstanding amount



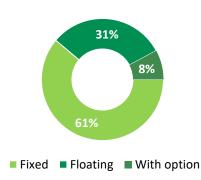
Cover Pool at 30/06/2023 (3/3)

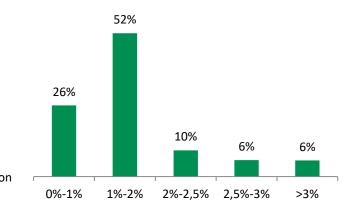
Interest type as % of outstanding amount

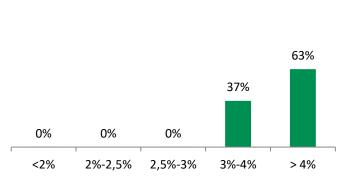
Breakdown fixed Interest as % of relevant fixed rate outstanding amount

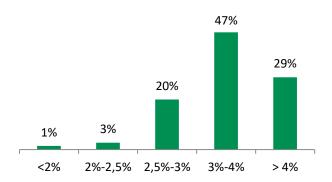
Breakdown "with option", margin on Euribor 3M as % of relevant with option outstanding amount

Breakdown floating rate margin on Euribor 3M as % of relevant floating rate outstanding amount

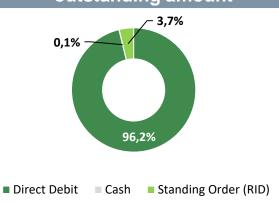








Payment type as % of outstanding amount



Cover pool mortgage loan performance

- Loans in Arrears > 90 days: 0.01% of total Cover Pool (vs. 0.01% at 31.12.2022)
- No Bad Debts* in the Cover Pool: they are bought back on a monthly basis

Issuer	Crédit Agricole Italia
Originator	Crédit Agricole Italia (CA Carispezia merged at the end of July 2019, Crédit Agricole FriulAdria merged at the end of November 2022)
Guarantor	Crédit Agricole Italia OBG S.r.l.
Arranger	CA-CIB
Representative of CB holders	Zenith Service S.p.A.
Asset Monitor	BDO Italia
Rating	Aa3 from Moody's
TPI LEEWAY (Moody's)	2 Notches
Listing	Luxembourg Stock Exchange
Programme Amount	€16bn
Cover Pool	Italian residential mortgages only
Governing Law	Italian Law
Maturity	Soft bullet with 12 month extension period
LCR	LCR compliant, Level 1 asset
Covered Bond Label	Yes
Risk Weighting (Standard Approach)	10%
Outstanding Covered Bond *	Serie 4: €0.75bn; Serie 5: €0.75bn; Serie 6: €0.75bn; Serie 7: €0.75bn; Serie 8: €0.75bn Serie 9: €0.5bn; Serie 10 €0.5bn retained; Serie 11 €0.75bn; Serie 12 €0.5bn; Serie 13 €0.75bn; Serie 14: €0.5bn retained; Serie 16: €0.5bn (Green); Serie 17: €1bn retained; Serie 18: €1bn; Serie 19: €0,5bn; Serie 20: €1bn; Serie 21: €0,4bn.

CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Italian Covered Bond legal framework

Name of the instrument	Obbligazioni Bancarie Garantite (OBG) – Covered Bond
Legislation	Title 1-bis of Law No. 130 of 30 April 1999 (as amended and supplemented from time to time) (the "Securitisation and Covered Bond Law"), and Part III, Chapter 3, of the Circular No. 285 dated 17 December 2013, as subsequently amended and supplemented
Asset Ring-fencing	Cover assets are segregated by law after the transfer to a separate entity
Integration Assets	Substitute Assets (deposits < 1yr) up to 8% of outstanding covered bonds
Main eligibility criteria for assignement	Eligible assets under Article 129 (1), of Regulation (EU) No. 575/2013, as amended by Regulation (EU) No. 2160/2019
Mandatory Tests	The Nominal Value (NV) of the Cover Pool must be at least equal to the NV of the outstanding Covered Bond The NPV of the cover pool must be at least equal to the NPV of the outstanding Covered Bond Interest deriving from the Cover Pool must be sufficient to cover interest due under the Covered Bond Liquidity coverage for interest and principal amounts due over the next 180 days
1st claim on the Cover Pool in the event of insolvency of the Issuer	In case of issuer's default, Covered Bond holders benefit from a priority claim on the assets included in the Cover Pool for all payments due under the Covered Bond
Bankruptcy remoteness	In case of issuer's insolvency, the Covered Bond are not accelerated
Dual Recourse	Dual recourse both on the issuer and on the Cover Pool In case of issuer's default and if the cover pool is insufficient for all payments due under Covered Bond, Covered Bond bondholders have a claim against the issuer ranking pari passu with the issuer's unsecured creditors
Over-collateralisation	5%, minimum requirement by Italian Law after the transposition of the Covered Bonds directive (EU) 2019/2162
Controls	Supervision by Bank of Italy; ongoing controls by the asset monitor (including controls of mandatory tests)
European Covered Bond Premium Label	Covered Bonds to be issued under the Programme, are intended to be eligible to the "European Covered Bond (Premium)" label to be published by the Bank of Italy, following the transposition of the Covered Bonds directive (EU) 2019/2162, and will be fully compliant with the European framework and article 129 of the CRR Regulation (EU) 575/2013





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CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND

Crédit Agricole Italia fully aligned with the new Crédit Agricole Group Green Bond Framework 2023

Use of Proceeds

Reporting

Eligible activities* are related to renewable energy, transmission and distribution of electricity, energy storage, green buildings, clean transportation, data processing and hosting, waste management, water and waste water management construction, sustainable agriculture, circular economy, preservation of biodiversity and nuclear energy**.

Crédit Agricole's
Societal Project is
organized around two
main objectives:

- pursuing the Group's commitment to inclusive development;
- making sustainable finance a key driver of growth.

Process for Project
Evaluation and
Selection

Management of Proceeds

- Eligible Green Assets comply with Crédit Agricole Group standard credit process including the Group's CSR policy and Sector Policies as well as any applicable environmental and social regulatory directives
- The **Green and Social Bond Committee** is in charge to manage the Process for Evaluation and Selection of the eligible assets

An amount equal to the proceeds of each Green Bond will be used to finance and refinance loans financing Eligible Assets or investments in Eligible Assets
 Crédit Agricole's Treasury and Finance division in charge of monitoring the allocation of

- the proceeds to the Eligible Green Assets on an nominal equivalence basis
- Commitment to keep a 10% buffer between the Green Portfolio and the Green Bonds outstanding

o t

- Annual **Green Bond** report published on the Group's website detailing:
 - the allocation of the Green Bond net proceeds
 - the **environmental impact** of the Green Portfolio in line with the ICMA Handbook Impact report



CRÉDIT AGRICOLE ITALIA GREEN COVERED BONDS

ISS-CORPORATE ▶

Second-Party Opinion

Scope of work

Crédit Agricole Group entrusted **ISS Corporate Solutions** to assist with its **Green Finance Instruments** by assessing three core elements to determine the sustainability quality of the instruments:

Crédit Agricole's Green Bond Framework benchmarked against the International Capital Market Association's (ICMA) Green Bond Principles (GBP). Eligibility Criteria: whether the project categories contribute positively to the United Nations Sustainable Development Goals (UN SDGs).

Linking the transaction(s) to Crédit Agricole's overall ESG profile, drawing on the issuance-specific Use of Proceeds (UoP) categories.

ISS Evaluation: Aligned (



"The Issuer has defined a formal concept for its Green Finance Instruments regarding use of proceeds, processes for project evaluation and selection, management of proceeds and reporting. This concept is in line with the Green Bond Principles" ISS Evaluation: Positive (✓



"Product and/or service-related use of proceeds categories individually contribute to one or more SDGs

{..,

Process-related use of proceeds categories individually improve the Borrower's operational impacts and mitigate potential negative externalities of the Borrower's sector on one or more SDGs

The environmental and social risks associated with those use of proceeds categories are managed."

ISS Evaluation: Consistent (



"The key sustainability objectives and the rationale for issuing Green Finance Instruments are clearly described by the Issuer. The project categories financed are in line with the sustainability objectives of the Issuer."

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND Framework Appendix on Italian Green Residential Real Estate



Crédit Agricole Green Bond Framework 2023 considers as eligible Green Real Estate assets all the residential mortgages disbursed from 13th of November 2023, the Green Bond Framework publication date, having as collateral either existing buildings or new constructions built from 1st January 2021, under the following criteria:

➢ Criterion 1 (for existing buildings built before or during 2020): either an EPC A or a Primary Energy Demand (PED)* in line with the following thresholds depending on the climate zone

Criterion 2 (for buildings built after 2020): PED at least 10% lower
than the threshold set for the Nearly Zero-Energy Building (NZEB)
requirements in national measures**

Thresholds set for top 15% PED buildings							
Climate zone							
Residential properties		Α	В	С	D	E	F
Year of construction	TOP 15% - PED	65	65	70	75	100	105
<= 2020	EPC Class	·		-	4		

Thresholds set for new NZEB buildings							
Climate zone							
Residential pro	operties	Α	В	С	D	E	F
Year of construction > 2020	NZEB -10% PED	45	45	50	55	70	70

Source: CRIF Source: CRIF

The updates of the Eligible criteria introduced by the Green Bond Framework 2023, over the Green Bond Framework 2018 version, will not affect the treatment of Eligible Assets retroactively, whereas it integrates the previous Criteria with a new approach aligned with the current EU taxonomy.

Based on **Green Bond Framework published in 2018**, **Green Asset Criteria** are still applicable to all **Green Real Estate Assets** disbursed prior to 13th of November 2023, the publication date of the new **Green Bond Framework**. Eligible criteria of 2018 framework, corresponding to the top 15% of buildings, in terms of energy efficiency, were:

- Criterion 1 (where EPC available): Italian residential properties with A, B, and C EPC in force;
- Criterion 2 (in absence of EPC): Italian newly residential buildings built between 1st January 2016 and 31st December 2020 after the application of a prudent 2.5% haircut over the pool identified under this criterion;

Furthermore, for all buildings built from 1st of January 2021, PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements, adopting the thresholds defined in the table at the top right.***



^{*}Eligible Criteria aligned with the top 15% of the most carbon efficient building (kg CO2e/sqm), Crédit Agricole Italia identified CRIF as the independent Real Estate expert to mandate.

^{**}implementing Directive 2010/31/EU of the European Parliament and of the Council.

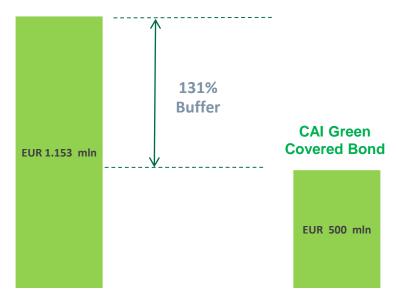
^{***} Detailed analysis and methodology available in the Crédit Agricole Italia Technical Report CRIF, published in Crédit Agricole Italia's website.

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND Crédit Agricole Italia Eligible Green Portfolio 30/06/2023

	Eligible Green Portfolio
Outstanding amount	1,152,848,235€
Number of loans	9,484
Average Life	22,8 years

The "green buffer" between the Green Cover Pool and the Green Covered Bonds outstanding (EUR 500 millions)







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FINANCIAL HIGHLIGHTS

Results for H1-23 as disclosed by Crédit Agricole S.A.



Growth of the business despite downward market trend

- → Activity/Customer capture: +45K new customers⁽¹⁾ in Q2-23; property and casualty insurance equipment rate 17.9% (+2.3pp Q2-22); consumer finance production⁽²⁾ +3.8% Q2/Q2
- → Loans outstanding: +1.5% June/June despite the downward market trend⁽³⁾; loan production⁽⁴⁾ -12% Q2/Q2, including home loans (-23.5% Q2/Q2), in line with the market⁽⁵⁾; loan production rate up +22 bp Q2/Q1 and rate on the stock of home loans +43 bp Q2/Q1
- → Customer assets: on-balance sheet deposits up +5.5%, driven by term deposits, individual deposits stable despite the attractiveness of government securities; off-balance sheet deposits stable June/June, but recovering in Q2-23

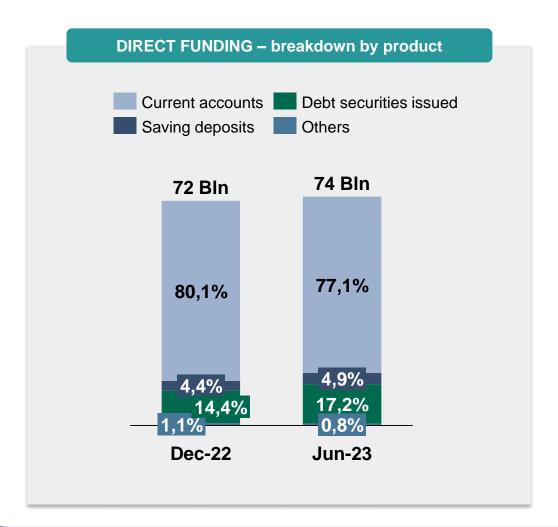
Contribution to earnings (in €m)	Q2-23 stated	∆ Q2/Q2 stated	H1-23 stated	∆ H1/H1 stated
Revenues	760	+22.2%	1,520	+22.5%
Operating expenses excl.SRF	(397)	+0.6%	(769)	(0.2%)
SRF	(0)	(100.0%)	(40)	+4.9%
Gross operating income	363	+65.6%	712	+64.6%
Cost of risk	(89)	+20.4%	(150)	+25.8%
Net income	193	+72.1%	398	+70.9%
Non controlling interests	(43)	+98.5%	(88)	+72.5%
Net income Group Share	150	+65.8%	310	+70.4%
Cost/Income ratio excl.SRF (%)	52.3%	-11.2 pp	50.5%	-11.5 pp

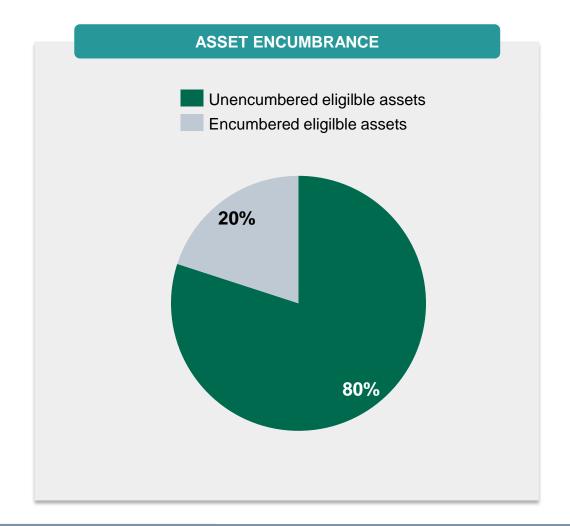
Dynamic results +65.8% Q2/Q2, good operating efficiency

- → Strong increase in revenues Q2/Q2, driven by net interest income (+43.6% Q2/Q2), thanks to the impact of the rate hike
- → Expenses excluding SRF stable Q2/Q2⁽⁶⁾, continued Creval synergies; cost/income ratio -11.2 pp Q2/Q2 to 52.3%,
- → Cost of risk/outstandings 57 bp; prudent provisioning maintained, coverage ratio 67.7% (+0.9 pp Q2/Q1); non performing loans ratio down slightly at 3.5% (-0.1 pp Q2/Q1).

⁽¹⁾ Gross customer capture (+16.5K net customer capture) (2) Agos (3) Source: Abi Monthly Outlook June 23: -1.9% (4) Excluding State guaranteed loans and Ecobonus, production excluding home loans +5.5% H1/H1 (5) Source: CRIF: -22.4% of home loan production H1/H1 in Italy, but increase in demand for home loans of +6.6 pp YoY (6) Increase of +6,7% Q2/Q2 excluding Creval integration costs (-€22m, restated in Q2-22 underlying results), notably related to the activity development

FINANCIAL HIGHLIGHTS Funding mix at 30/06/2023





CRÉDIT AGRICOLE ITALIA AND SUSTAINABILITY How our commitment is realized: Driver and principle activities



CREDIT POLICIES

With a view to alignment with CA.sa we have:

- updated credit policies on carbon-intensive sectors;
- Implemented "Scheda cliente", with ESG scoring, to have an overall view of the Client to better accompany him in the climate transition;
- developed a proprietary quantitative methodology for adjusting the weighting of the ESG-weighted agreement;
- defined a questionnaire that allows us to have a qualitative indication of the ESG characteristics of the counterparty.

NET ZERO BANKING ALLIANCE

 In synergy with CA.sa, decarbonization trajectories and objectives are being defined between now and 2050 with intermediate steps

SUPPLIERS

- Monitoring of the **carbon footprint** and its reduction activities;
- accompaniment of suppliers in a green path

AGRICULTURE

- The Service Model has been renewed, providing the Agri-agro Business Unit as a point of reference for Agro customers
- Activation of the role of Banquier Conseil for the overall control of the Agri-Food Supply Chains

MORTGAGES

- A pilot project has been launched for the estimation and collection of Energy Performance Certificates of buildings as a guarantee
- Mutuo Green* was launched in collaboration with Edison and the CA home portal

COMMERCIAL OFFER

- The offer dedicated to private individuals with a focus on sustainability is being implemented and enhanced;
- the PNRR Team has been created to support companies;
- enhancement of the offer from an ESG perspective, in synergy with Amundi, and in the process of including sustainability control in the adequacy model

THIRD SECTOR

New impetus to the Third Sector Market through both the evolution of the range of dedicated products and services with a view to increasingly spreading the culture of giving and philanthropy, and through a structure of dedicated professionals who can respond to the needs of this important sector with dynamism and innovation

WEALTH MANAGEMENT

 The adequacy model with sustainability control and introduction of ESG ratings in line with Mifid II and SFDR is being implemented



^{*} this product offers to clients an interest rate discount and bills discount for A or B EPC class buildings or if the renovation improves the EPC class of at least 30%; as of 31/12/2022 only the first case is within the Green Cover Pool

CRÉDIT AGRICOLE ITALIA SOCIAL RESPONSIBILITY Core activities: Supporting the territory



The Medium-Term-Plan 2025 considers Corporate Social Responsability as a cornerstone of corporate culture and a fundamental level for strategic development, it is based on proximity to the customer and the territories and identifies the Group as a reference for the development of the local business fabric and a leading player in the growth of the country.

In the social field, in 2019 was launched <u>CrowdforLife</u>: the crowdfunding portal that concretely supports projects of third sector organizations and associations. Overall by now, it has exceeded 3 million euros raised, over 500 applications, 200 fundraisers launched and 4200 donors.





<u>Crédit Agricole For Future</u>: social initiative to support education, inclusion and reduction of inequalities; 11 selected local realities financed their projects with the fundraising, meeting over 400 donors.

We supported the **emergency situation in Ukraine in 2022** with two collections: one at national level together with **Save the Children** to guarantee immediate protection and aid to children and their families. The other, in collaboration with the l'**Emporio della Solidarietà**, to guarantee basic necessities, school materials, as well as psychological and health assistance, to fleeing Ukrainian families welcomed in the province of La Spezia and Lunigiana. **Crédit Agricole For Dream 2022**: the initiative aims to be an effective tool



<u>Crédit Agricole For Dream 2022</u>: the initiative aims to be an effective tool to support innovative projects that share common themes: environmental sustainability and social inclusion. It was born from the collaboration with 4 Foundations: Cariparma, Carispezia, Piacenza and Vigevano and S.Miniato. The initiative has received more than 160 applications from the entire country, both from clients and non-clients, from which the 12 winners will be selected.











INCLUSION
Promuovere azioni che
assicurino pari opportunità e
riducano le disuguaglianze.



CRÉDIT AGRICOLE ITALIA SOCIAL RESPONSIBILITY



Supporting corporate culture on environmental issues, collective mobilizations and strengthen social inclusion

FReD



NEW LIFE – circular economy

Result of the partnership with Caritas, **Legambiente** and **Reware**, with the aim of actively involving public bodies, institutions, customers and employees to take them on a journey of empowerment of territories and communities and become protagonists of the rebirth of urban green areas, seen as meeting points of new relationships. The actions are inspired by the principles of the 3 Rs: Waste Reduction, Reuse and Urban Regeneration.

Overall results:

- 50 active citizenship actions; 1,200 attendees
- Donate more than 20.000 full meals
- 450 furnishings relocated to 20 territorial associations
- 261 computers donated; 1,500 kg of resources saved for each remanufactured computer
- More than 7000 kg of waste collected

VOLONTARIATO D'IMPRESA



Corporate Volunteering

volunteering Corporate project collaboration with Legambiente: parks, beaches and public spaces have been restored to their original beauty, also with "Challenge waste" and "Bike Plogging" activities. The goal is creating stable relationships between citizens. businesses, territory and encourage the active participation of colleagues.

Save the Children "Digital Connections 2022"

The aim is promoting the acquisition of digital skills and their conscious use to young people coming from peripheral areas. The employees of the Companies were also involved on Green and Innovation issues. Overall results:

100 schools; 6000 secondary school students

NFS

This is the document that the Group publishes **voluntarily** since 2017 to sum up all the Sustainable and Corporate Social Responsible actions, with a focus on the UN 2030 Agenda for sustainable development for people, planet and prosperity.

The topics are defined through **materiality** analysis: the most relevant issues are identified through the reporting phase. A listening activity called 'Stakeholder engagement' is built. In 2022 it has started with the NFS SUMMIT event.





MORTGAGE LOAN ELIGIBILITY CRITERIA

Mortgage Loan Eligibility Criteria (at the transfer date)

Receivables deriving from Mortgage loan contracts:

- 1) which are Residential Mortgage Loans having a weighted-risk below 35% (standard approach) and LTV at transfer time below 80%
- 2) governed by Italian law
- 3) no installments due and unpaid for more than 30 days
- 4) seasoning: borrower has paid at least the 1st installment in respect of the Loan
- 5) pre-amortisation period fully elapsed
- 6) denominated in Euro
- 7) which do not allow limitations on transfer
- 8) debtor is a person resident in Italy and belongs to the economic category of consumer families
- 9) secured by first level mortgage deed registration
- 10) current principal balance exceeds €2,000
- 11) underlying property is located in Italy
- 12) excluding mortgage loans in relation to which the payment of the installments (including the principal component and the interest component) (i) shall be subject to a moratorium still in progress, or (ii) has been subject to moratorium and, despite the moratorium being over, accrued interest during the period of moratorium has not yet been fully paid
- 13) excluding mortgage loans to debtors classified as doubtful
- 14) excluding ABS and commercial mortgage loans

Green Mortgage Loan Eligibility Criteria



Receivables deriving from Mortgage loan contracts disbursed until 13th November 2023:

- acquisition of Italian residential properties with A, B, and C EPC in force
- acquisition of Italian newly residential buildings built between 1st January 2016 and 31st December 2020 after the application of a prudent 2.5% haircut over the pool identified under this criterion
- for buildings built from 1st January 2021: PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements Receivables deriving from Mortgage loan contracts disbursed **from 13th November 2023**:
- for buildings built before or during 2020: either an EPC A or a Primary Energy Demand (PED) within the top 15% of national building stock
- for buildings built from 1st January 2021: PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements



CRR* (ARTICLE 129)

The Covered Bond Programme of Crédit Agricole Italia is eligible to obtain the preferential treatment pursuant to Article 129 of CRR:

- collateralised (pursuant to paragraph 1 of Article 129 of CRR) by:
 - residential property up to the lesser of the principal amount of the liens that are combined with any prior liens and 80 % of the value of the pledged properties and
 - exposures to credit institutions that qualify for credit quality step 3 where those exposures are in the form of short-term deposits with an original maturity not exceeding 100 days, where used to meet the cover pool liquidity buffer requirement of Article 16 of Directive (EU) 2019/2162. The total exposure shall not exceed 8 % of the nominal amount of outstanding covered bonds of the issuing credit institution;
- Rating: Aa3 (credit quality step 1 pursuant to paragraph 4 of Article 129 of CRR);
- Covered bonds subject to a minimum level of 5 % of overcollateralisation as defined in point (14) of Article 3 of Directive (EU) 2019/2162 (pursuant to paragraph 3 bis of Article 129 of CRR).

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CORPORATE GOVERNANCE
RELAZIONI ESTERNE
RESPONSABILITÀ SOCIALE D'IMPRESA
OPA CA FRIULADRIA
OPA CREVAL
INVESTOR RELATIONS

Covered Bond

4 Click on "To access the documents, please click here" at the end of the site

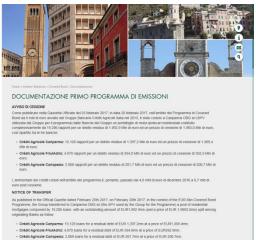


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