

Crédit Agricole Italia Covered Bond Programme Premium

Investor Presentation

CRÉDIT AGRICOLE GROUP | ITALIA

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1

5



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- Crédit Agricole Italia Green Covered Bond
- Appendices
- Contact list

EXECUTIVE SUMMARY (1/2)

- □ Crédit Agricole Italia (CAI) is 78,1% controlled by Crédit Agricole S.A., alongside Regional Banks which own 8.3% (via Sacam International);
- Statutory consolidated net income hit Euro 708 million in 2023, up by +64% YoY*. The cumulative net income (2011-2023) reach Euro 4.2 billion;
- Income for the year exceeded 3 billion Euros (+19% YoY), driven by net interest income (+37% YoY); the gross operating profit grew by +44% YoY** with the cost income ratio standing at 52.4%**;
- □ In the year, acquired 175K new Customers (+16% YoY), placed over 8 billion Euros in Wealth Management products, originated residential mortgage loans grew markedly and progressively (+65% H2/H1), with CA Italia's market share of 13.8%***;
- Crédit Agricole Italia is now no. 1 among universal banks by Net Promoter Score, which is evidence of its focus on Customer satisfaction.
- Growth in volumes vs. the banking system general decrease: loans to customers**** up by +1% YoY and direct funding by +6% YoY; Assets under Management also increased (+1% YoY).
- Asset Quality under control: gross and net NPE ratios at 3.3% and 1.6% respectively;
- Strong capitalization: the Total Capital Ratio at 18.6% and the Common Equity Tier 1 Fully Loaded at 13.5%;
- The Crédit Agricole Group in Italy reports aggregate net income for 2023 of Euro 1.310 million (up by +19% YoY), of which Euro 1.043 million the Crédit Agricole Group share;
- □ 2013: Crédit Agricole Italia OBG Programme of €8bn created
- 2014: Inaugural market issue of €1bn
- □ 2018: Programme extended to €16bn
- 2021: Inaugural Green Covered Bond
- □ Outstanding at December 2023: €2.00bn retained OBG; €9.65bn market OBG rated Aa3 by Moody's

* FY-2022 figure not including the positive effect from tax realignment (+146 million Euros) and Creval integration expenses (-20 million Euros). Including those effects, growth is +27% YoY. **Excluding contributions to bank resolution funds. ***Source: The Bank of Italy, Market share for newly originated loans in the Provinces where CA Italia operates, Q3 2023. ****Excluding securities recognized accounted at amortized cost..

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Crédit Agricole Italia Highlights

Covered Bond Milestones

EXECUTIVE SUMMARY (2/2)

- Crédit Agricole Italia is historically funded mostly by customers, through deposits and senior unsecured issues placed via retail branches;
- □ The covered bond market has offered Crédit Agricole Italia
 - Access to longer term maturities
 - Diversification, in terms of funding tool and broad market investor base
- □ The issuance of covered bonds
 - Adds value to the main asset of the Group represented by mortgage loans
 - Provides for a countercyclical, long-term refinancing option as part of the Group's funding mix
 - Allows for the optimization and stabilization of long-term funding costs
 - Is in line with Crédit Agricole S.A.'s strategy of limiting cross-border funding flows
- Crédit Agricole Italia issued the first green OBG on the Italian market:
 - within the existing Covered Bond Programme of Crédit Agricole Italia
 - under the Green Framework of Crédit Agricole Group, with a specific Appendix with a focus on eligibility criteria for Green
 Residential Real Estate in Italy
 - with a Second Party Opinion provided by ISS Corporate Solutions (ICS)

Crédit Agricole Italia Covered Bond Strategy

Crédit Agricole Italia Green Covered Bond

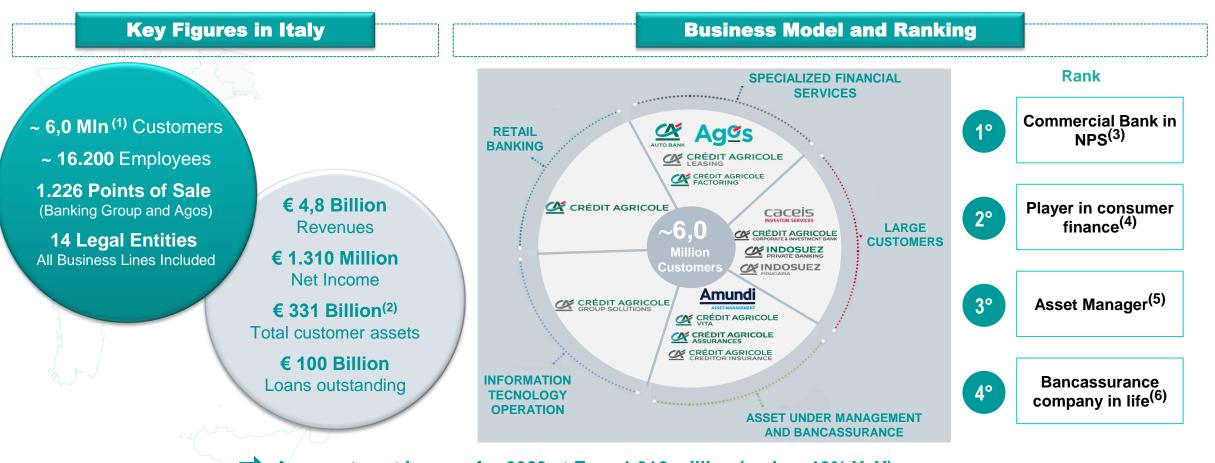
2

5



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- Crédit Agricole Italia Green Covered Bond
- Appendices
- Contact list

CRÉDIT AGRICOLE GROUP IN ITALY Business Model fully completed in Italy, the 2° biggest market of CA Group



Aggregate net income for 2023 at Euro 1.310 million (up by +19% YoY), of which Euro 1.043 million the Crédit Agricole Group share.

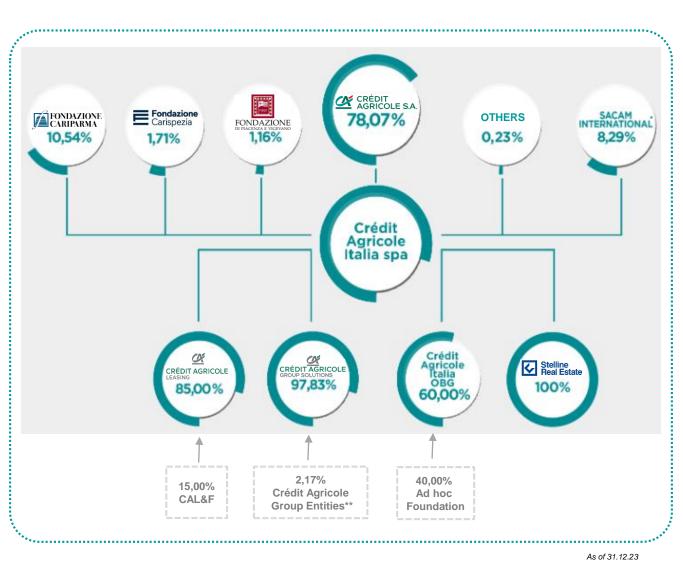
As at 31.12.2023

(1) Extension of the scope compared with Q4-22 (5,200 customers, CAI and Agos only), including all entities present in Italy and notably CA Auto Bank customers for ~750m customers. (2) Including "non-Group" Amundi AUM and CACEIS AUC. (3) Net Promoter Score, Source Doxa October 2023 study. (4) Assofin publication, 31/12/2022 (excl. credit cards). (5) AuM; Source: Assogestioni, 30/11/2023. (6) Production. Source: IAMA, 30/04/2023.

CRÉDIT AGRICOLE GROUP

CRÉDIT **A**GRICOLE **I**TALIA **Organization & History**

2006	 Significant development of Crédit Agricole Group's International retail banking business line with the announced acquisitions of Cariparma, FriulAdria and 202 Banca Intesa branches in Italy
2008	 Creation of Crédit Agricole Leasing Italy; acquisition from Intesa of a leasing portfolio originated by Cariparma
2009	 Cariparma takes control of Crédit Agricole Leasing Italy from CAL&F
2011	 Acquisition of 96 branches and Carispezia from Intesa Sanpaolo S.p.A.
2013	 Creation of Cariparma OBG (GUARANTOR)[®]
2015	 Creation of Crédit Agricole Group Solutions: Group Services Company (IT, real estate, back-office)
2017	Cariparma acquires Cesena, Rimini and San Miniato Savings Banks
2018	 Merger of San Miniato, Cesena and Rimini in CA Cariparma
2019	 Rebranding of CA Cariparma in Crédit Agricole Italia S.p.A. CA Italia acquired 100% of CA Carispezia's capital followed by its merger into the parent company.
2021	 Completed the acquisition of 100% of Credito Valtellinese through a Cash Voluntary Public Tender Offer (April). Completed the acquisition of the remaining shares of CA FriulAdria, whereby CA Italia now holds 99% of the capital (September).
2022	Merger of Credito Valtellinese (April) and CA Friuladria in CA Italia (November)





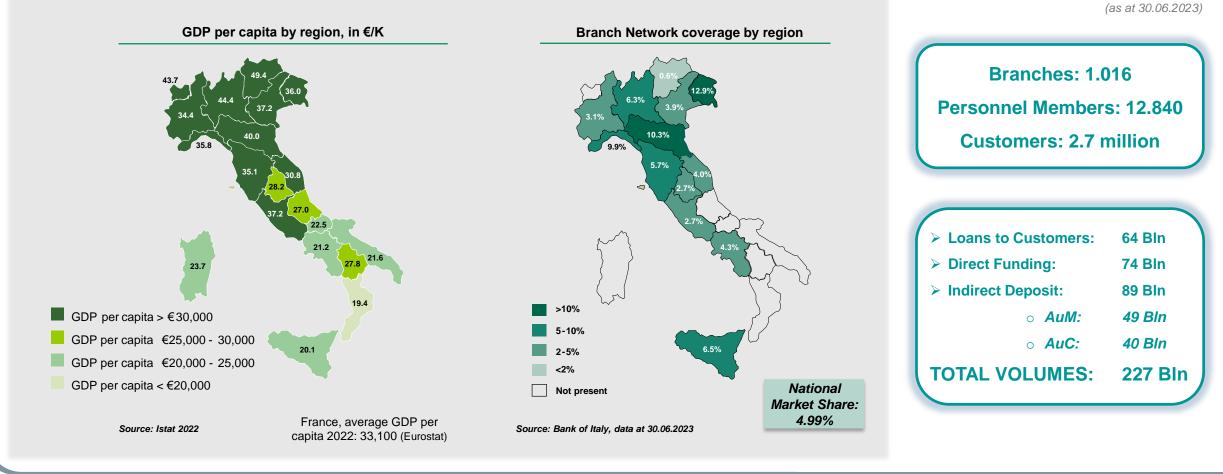
*Crédit Agricole regional banks (Caisses regionales) **Crédit Agricole Group Solutions shareholders: Crédit Agricole Italia (97.83%), Crédit Agricole Leasing Italia (1.19%), Agos (0.75%), CAL&F (0.06%), Amundi SGR (0.06%), CA Vita (0.04%), CA Assicurazioni (0.04%), Stelvio (0,02%) and Amundi RE Italia SGR (0.01%).

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• Renamed in Crédit Agricole Italia OBG S.r.l. on April 2017. For any further detail on business, corporate bodies, quotaholders and financial information of the Guarantor, please refer to section "The Guarantor" under pages from 193 to 195 of the Base Prospectus dated 14 March 2023.

CRÉDIT AGRICOLE ITALIA Operations & Presence on the territory

 Consolidation of market positioning driven by a diversified business model, which has lead CAI to increase its presence both in highly attractive areas and in regions previously not covered by the Group.



* Market share calculated using Bank of Italy and CRIF data.

KEY FIGURES

3

5



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
 - Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- Crédit Agricole Italia Green Covered Bond
- Appendices
- Contact list

FINANCIAL HIGHLIGHTS 2023: strong activity, sharp increase in income

KEY INDICATORS			
Net Income	708M (+64% YoY*)		
Revenues	3,061M (+19% YoY)		
Gross Operating Income**	1,457M (+44% YoY)		
Cost/Income**	52.4%		
Cost of credit (net adjustments / net loans)	49bps		
Gross NPL ratio (% gross loans)	3.3%		
Net NPL ratio (% net loans)	1.6%		
Net Bad Loans ratio (% net loans)	0.2%***		
Bad Loans coverage ratio	76.9%***		

COMMERCIAL ACTIVITY				
New customers acquired	175.000			
Non-life insurance premium	+14% YoY			
Wealth Management products placed	8,2 Bn			
Net Promoter Score in Italy	1°			

CAPITAL AND LIQUIDITY RATIOS (€Bn)

Shareholders' Equity	8,005
CET1 ratio (fully loaded)	13.5%
Total Capital ratio	18.6%
Liquidity Coverage Ratio (LCR)	245%

RATINGS

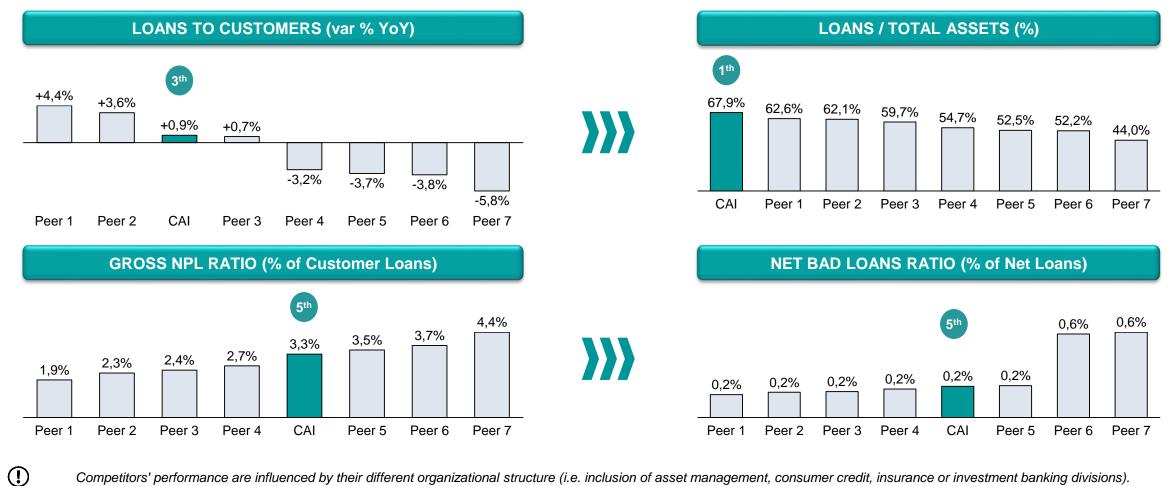
Moody's Long Term Bank Deposits Rating	Baa1
Outlook	Stable
Moody's Short Term Bank Deposits Rating	P-2
Covered bonds rating (Moody's)	Aa3



* FY-2022 figure not including the positive effect from tax realignment (+146 million Euros) and Creval integration expenses (-20 million Euros). Including those effects, growth is +27% YoY. **Excluding contributions to bank resolution funds. ***Bad Loans should be understood as «Sofferenze», whilst Non-Performing Loans should be understood as «Crediti deteriorati» as defined by the Bank of Italy (Circ. 272/2008 Bank of Italy 8th update);

CRÉDIT AGRICOLE GROUP | ITALIA

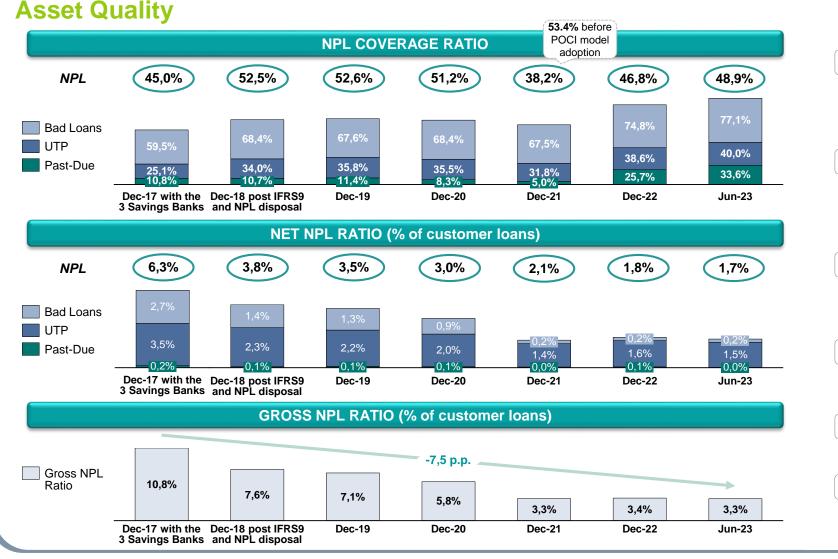
FINANCIAL HIGHLIGHTS Ranking at 31/12/2023



Competitors' performance are influenced by their different organizational structure (i.e. inclusion of asset management, consumer credit, insurance or investment banking divisions).

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FINANCIAL HIGHLIGHTS



The acquisition of the three Savings Banks have positively influenced the asset quality of the Group: it has been acquired the "sound" part of the savings banks in order to exclude the majority of impaired loans.

2017

2018

2020

2021

2022

2023

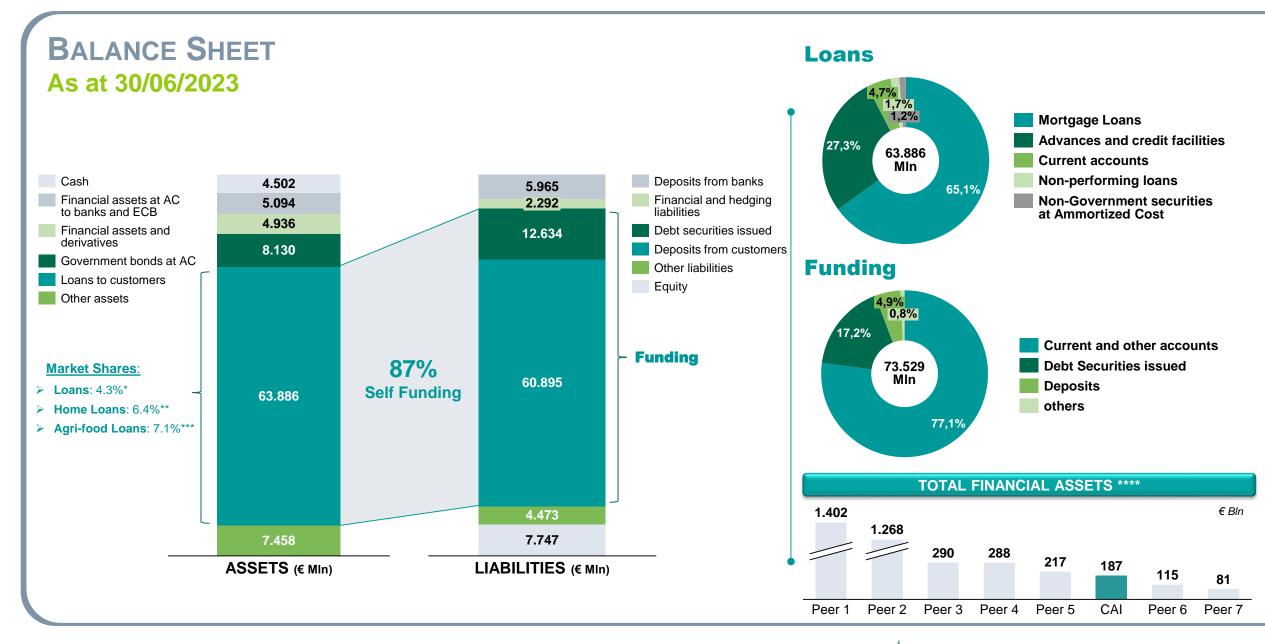
Adoption of the new financial reporting standard on financial instruments (IFRS9), and - over the year - made a disposal of NPLs for GBV 1.4€/bn (26% of total NPLs), achieving a -37% decrease in net NPLs vs. December 2017.

Despite market conditions, **net NPL ratio further decreased YoY** and came to 2,96%, following the **disposals of NPLs for a gross amount of over 0.5€/bn** (-12.3% YoY), concentrated in the fourth quarter.

Completed in Dec-21 a securitization of NPLs backed by State guarantees (GACS) for a GBV of 1.8€/bn whose benefits will arise only at year end.

NPL Coverage Ratio highly increased vs Dec-21 in addition to reducing the net NPL ratio.

NPL Coverage Ratio further increasing by 210bps vs. Dec-22. Net NPL ratio constantly improving.



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*Source Bank of Italy, dec-22; **Source Bank of Italy, Q1-23; ***Source Bank of Italy, Q2-23; ****Customer loans + Direct Funding + AuM. Source: H1-23 Italian banking groups' results disclosure.

4



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- Crédit Agricole Italia Green Covered Bond
- Appendices
- Contact list

ITALIAN HOUSING MARKET 2023 THE DOWNTURN AFTER THE PEAK

2023: Transactions contract for third consecutive quarter

In 2023, the Italian residential property market recorded a fall of around 10% in total transactions compared with the previous year, with around 710,000 homes sold over the year. This decline is part of a downward trend observed throughout the year, although the last quarter showed a slight improvement compared to the sharp decline in the second and third quarters of 2023, with a decline of only 3.3%.

The downturn in transactions affected the whole the country, but the North-East and Central regions recorded the sharpest falls, at -11.6% and -13% respectively. However, the decline in property sales in 2023 should be put into perspective. Despite the downturn, the level of transactions remains well above the historical average and is 19% higher than at the end of 2019. The downward trend is set to continue until at least 2025, despite an expected shift in monetary policy from June 2024. The impact of lower interest rates on financing costs is unlikely to be felt before 2025. What's more, after two years of high inflation, households are still in a solid position but less well off than they were when they left Covid. According to Nomisma forecasts, sales will fall by 8% in 2024 and 3.4% in 2025 to a total of 625,000 transactions, 150,000 fewer than the peak recorded in 2022.

Prices slow in 2023

In 2023, the Italian housing market experienced a marginal uptick in prices, with an average increase of 1.3%, significantly lower than the robust 3.8% growth seen in 2022. In particular, prices for new homes outperformed those for existing homes, showing a relatively stronger increase of +5.6%, while prices for existing homes experienced a more subdued increase of just +0.4%. Regional disparities were pronounced, with the northeast recording the highest average annual growth of +2.1%, while the centre lagged behind with a modest increase of +0.2%. Among Italian cities, Milan continued its upward trend, albeit at a slower pace, with an average annual price increase of 5.4%, down from +6.7% a year earlier. This growth was mainly driven by prices for existing homes (+7.5% to +4.3%) and especially for new homes (+2.8% to +10.6%). Rome, on the other hand, experienced a slowdown, with prices rising by only +0.8% in 2023 compared to +3.5% in 2022. This slowdown is due to a fall in new home prices (+5.2% to -2.0%), while existing home prices continue to rise, albeit at a slower pace (+3.3% to +1.3%).

Residential market forecast (Agenzia delle Entrate & Nomisma)

	2022	2023	2024E	2025E
Transactions	5%	-10%	-8%	-3%



Sources: Istat, Crédit Agricole SA / ECO delle Entrate, Nomisma, Crédit Agricole SA / ECO

ITALIAN HOUSING MARKET 2023 A SHRINKING MORTGAGE MARKET

A significant rise in interest rates

Interest rates rose sharply in 2023 in the wake of decisions by the European Central Bank (ECB) on its official rates. The average interest rate on home loan production rose by 1.41 percentage points between December 2022 and December 2023 to 4.42%, leading to an average rate over the year of 4.16%, and by 3.03 pp compared with December 2021. The spread between fixed and variable rates favours fixed rates by almost 1 pp. Nevertheless, the December rate is falling slightly, possibly in anticipation of future ECB decisions.

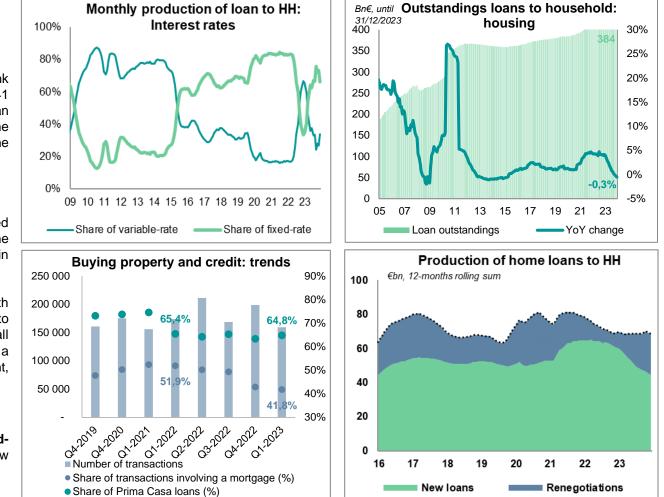
□ A sharp fall in the use of bank loans to buy home

Rising interest rates coupled with a less favourable macroeconomic environment have led Italians to make less use of credit to buy property. The figures for Q3-2023 show that the proportion of transactions financed by mortgages has fallen to 42%, compared with 49% in Q3-2022 (source: Agenzia delle Entrate).

The average amount financed by credit was around $\leq 129,500$ in Q3 2023, compared with $\leq 137,900$ in Q3 2022. The rise in interest rates has also prompted Italian households to renegotiate their loans in order to lower their monthly repayments. This explains why overall production in 2023 shows a renegotiation rate of 35%, compared with just 13% in 2022, and a contraction of just 1.3% over one year. However, if we take only pure new loans into account, the fall rises to 26%.

Asset Quality is not yet a problem

The level risks in the mortgage loan market remains low with a **gross NPL rate of 1% at end-September 2023** (for consumer HH and NPIs* serving HH) and the annualised flow of new NPLs for retail consumer households is at a low level (0.6%), showing a very slight growth.



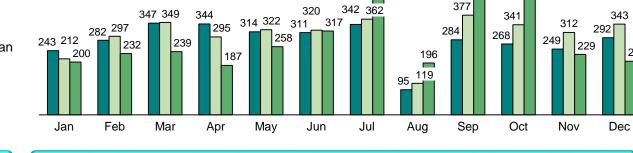
*NPIs: Non-profit institutions. Excl. producer households. Sources: Agenzia delle Entrate, Bank of Italy, Crédit Agricole SA / ECO



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- 5 Residential Mortgage Loan Business
 - Crédit Agricole Italia Covered Bond Programme (Premium)
 - Crédit Agricole Italia Green Covered Bond
 - Appendices
 - Contact list

RESIDENTIAL MORTGAGE LOAN BUSINESS Highlights

- CA Italia, a significant player in Italian residential financing:
 - €28.7bn stock of residential mortgage loans at 31/12/2023.
 - Residential mortgage loans' production 2023:
 - ► €3.8bn new mortgage origination (vs 3.6bn in 2022);
 - > 30,8k new mortgage transactions (vs 30,3k in 2022).
- CA Italia mortgage loans risk level:
 - Mortgage deed registration: 1st level mortgage deed registered is 150% of the loan amount.
 - Risk indicators at 31/12/2023:
 - 0.8% of net NPLs (bad loans + UTP + past due) and 0.1% of net bad loans \checkmark
 - Mortgage NPL coverage ratio at 35.6%. 1

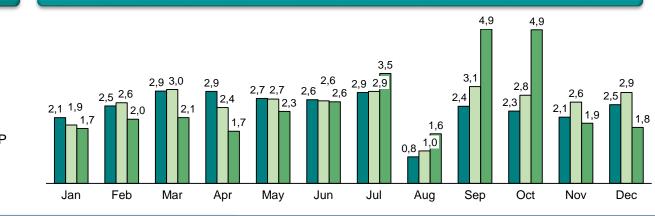


2021 2022 2023

NEW RESIDENTIAL MORTGAGE LOANS (# of transactions in k)

NEW RESIDENTIAL MORTGAGE LOANS (volumes in €/mln)

448



* Source: The Bank of Italy, Market share for newly originated loans in the Provinces where CA Italia operates, Q3 2023.

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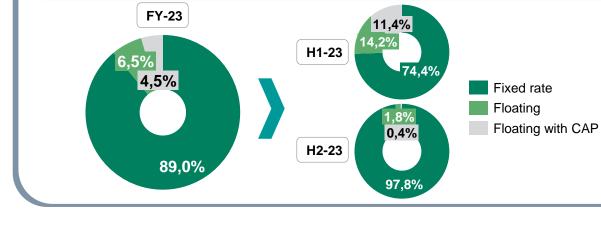
All 2021 figures refer to CAI "stand-alone", while 2022 and 2023 refers to the combined identity with CREVAL

343

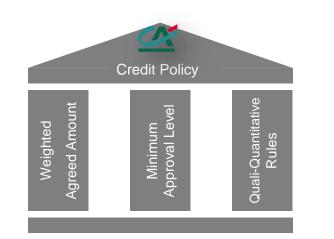
203

636

2023 NEW PRODUCTION (by interest rate type)



RESIDENTIAL MORTGAGE LOAN BUSINESS Crédit Agricole Italia Credit Policies – Framework and guidelines



CAI Credit Policy and the three Pillars

- Credit Policies, introduced in December 2020 and refined during the 2021, represent the instrument for granting process, establishing rules and guidelines.
- Policies are based on three pillars: Weighted Agreed Amount (Accordato Ponderato), Mininum Approval Level (Organi Deliberanti Minimi, ODM) and Quali-Quantitarive Rules divided for specific segments.

WEIGHTED AGREED AMOUNT (Accordato Ponderato)

- The Weighted Agreed Amount is the synthetic risk indicator of the proposed transaction: it is calculated by multiplying the value of the agreed amount by a series of weights assigned to the transaction characteristics: presence of guarantees and their type, weights of the individual technical forms, specific characteristics of the different credit lines (e.g. maturity, type of installment, loan to value, income ratio, etc...), rating and sector risk. The estimation also considers all counterparties belonging to the client group and their granted amount.
- The **final amount is compared to the maximum faculty assigned** to each level belonging to the credit chain to identify **the correct approval level**.

MINIMUM APPROVAL LEVEL (Organi Deliberanti Minimi)

Regardless of the calculation of the weighted agreed amount, policies set lower limits to the deliberative bodies that can be identified for specific transactions. If the counterparty is classified as Real Estate Professional (REP), there is an identified Minimum Approval Level within the dedicated granting service of the Credit Department. Therefore, it is not possible to take approvals on REP by Retail deliberative bodies (not belonging to the Credit Department).

QUALI-QUANTITATIVE RULES

- In order to increase the specific risk coverage of specific customer segments and in line with Loan Origination and Monitoring regulation, the policies provide for a series of additional controls based on Key Risk Indicator (KRI) with three procedures: (i) automatic controls for establishing additional ODM (hard), (ii) guidance automatically calculated (soft) or non-automatic criteria.
- The KRI for Real Estate Professional are Debt Yield, LTV, LTC, Project Profitability.

RESIDENTIAL MORTGAGE LOAN BUSINESS CAI: well-established selection and risk management processes (1/2)

STEPS OF THE PROCESS	ACTIVITIES	DESCRIPTION OF THE PROCESS	FOCUS
Sale	Full transaprency and tailor- made commercial offer to Customers	 Supported sale and automated production of documentation Supported workflow with mandatory steps and completeness and adequacy checks of the entered data 	<i>Sales* 31/12/2023:</i> 25% Branches; 29% On Line; 33% Intermediary; 13% Intermediary On Line
	Customer Registration and preliminary checks	 Integrated Workflow with Crèdit Agricole Italia's procedures and related checks The bank (thorugh the PEF tool): 1) performs analysis on external database (CRIF, CERVED; DATABANK); 	 Lending Criteria (rule samples): Maximum borrower's age 75 years Maximum tenor of 30 years (average maturity stock mortgage)
Origination	Automated mortgage loan application Origination through PEF	 calculates risk of the single feature of the operation (details at the previous slide) computes the cumulative risk of the operation as Accordato Ponderato value 	 loans 23.8 years, average maturity new mortgage loans 24.7 years) Average new mortgage loans Installment \ Net income ratio <30%
	(Pratica Elettronica Fido) with integrated credit strategies	 PEF assigns to the operation an accordato ponderato value: In line with the risk appetite: Accordato Ponderato below 100% Not fully in line with the Risk Appetite : Accordato Ponderato between 100 and 130% Not in line with Risk Appetite: Accordato Ponderato higher than 130% 	 LTV standard <80%**, <50% in case of restructuring Approvals 31/12/2023: 20% network (ODR) 80% Central level (ODC)
Approval	Display PEF outputs and automated updating	Identification of the decision making business function according to the policy engine calculation (accordato ponderato, minimum approval level, qualitative and quantitative rules)	



*Same process for branches, intermediary and on-line. **Higher levels only with integrated collateral as. pubblic company (Consap Concessionaria Servizi Assicurativi Pubblici Spa) and regional funds.

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RESIDENTIAL MORTGAGE LOAN BUSINESS CAI: well-established selection and risk management processes (2/2)

STEPS OF THE PROCESS	ACTIVITIES	DESCRIPTION OF THE PROCESS	FOCUS
Implementation	Property appraisal	 Automated contract's documentation with integrated checks Property valuation: the asset is always subject to a technical 	Property valuation companies: Crif Cerved
Conclusion Lending	Insurance contract	 Property must be insured against the risks of fire, lightning and explosion (Home Protection Insurance). 	 Prelios Revaluta Kroll Eagle&Wise
Filing System	Digital Filing System	 Actually 100% digital dossier, digital contract and digital storage 	
Property Value's Surveillance	Fair Value Assessment	 The value of the property is checked through statistical methods (Nomisma Indexes) once a year If statistical method shows a significant variation with the previous period, a new appraisal is carried out 	

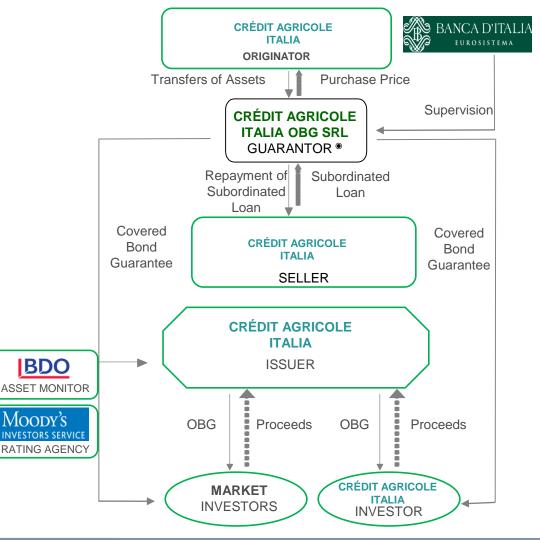
* Source: Internal Report



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- 6 Crédit Agricole Italia Covered Bond Programme (*Premium*)
 - Crédit Agricole Italia Green Covered Bond
 - B Appendices
 - Contact list

CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Structural features and structure overview

- The Programme
 - □ €16bn Covered Bond Programme
 - □ Currently outstanding €11.65bn: €2.00bn retained Covered Bond; €9.65bn market Covered Bond
 - □ €0.5bn Green Covered Bond
 - Current rating: Aa3 from Moody's
- Cover pool
 - Mortgage loans transferred to Crédit Agricole Italia OBG srl
 - Self-originated mortgage loans by Crédit Agricole Italia
 - Property located in Italy
 - No arrears on the transfer date
 - Current cover pool: 94% residential mortgage loans and 6% cash
 - No ABS and commercial mortgage loans (by prospectus)
- Over-collateralisation
 - 7.5% committed over-collateralisation (OC)
 - 28.25% in December 2023
- Monitoring
 - BDO Italia: Asset Monitor reporting to Bank of Italy
- Covered Bond issues will have the European Covered Bond Premium label





• For any further detail on business, corporate bodies, quotaholders and financial information of the Guarantor, please refer to section "The Guarantor" under pages from 193 to 195 of the Base Prospectus dated 14 March 2023.

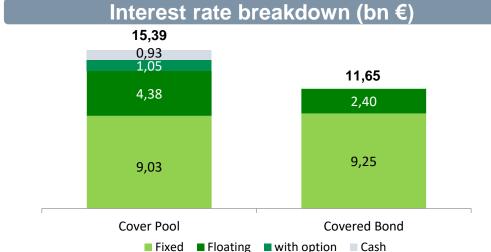
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CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Market risk monitoring at 31/12/2023

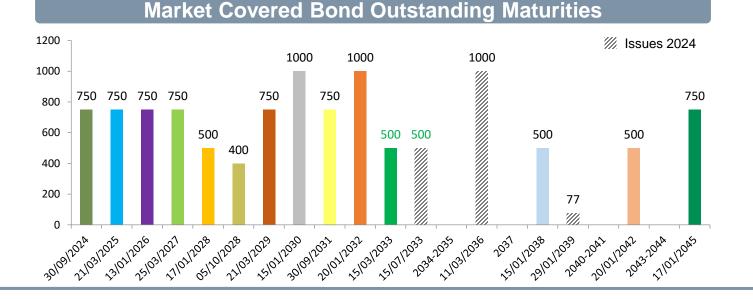
- Interest rate exposure
 - Cover pool is composed by 5.43bn of floating rate and 9.03bn fixed rate
 - □ Floating rate for €2.40bn, of which €2.00bn retained Covered Bond (soft bullet)
 - □ Fixed rate for €9.25bn market Covered Bond (soft bullet)
- Asset and liabilities matching controls

Quarterly regulatory stress tests

- Nominal Value Test
- Net Present Value Test
- Interest Coverage Test
- Amortisation Test *
- Liquidity Reserve Requirement Test **



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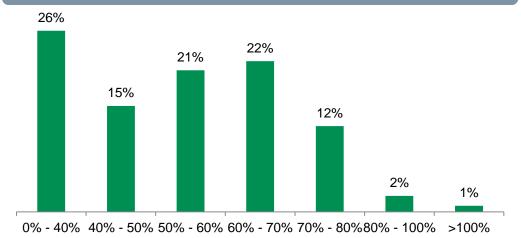
*To be performed only post OBG Guarantor event of default

The test will be considered met if the Liquidity Reserve is in an amount equal or greater than the maximum cumulative Net Liquidity Outflow expected in the following 180 days

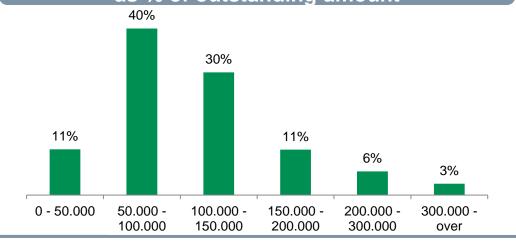
CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Cover Pool at 31/12/2023 (1/3)

Originator	100% Crédit Agricole Italia
• • •	30,30% floating
Interest rates of credit pool	7,25% with option
	62,44% fixed
WA CLTV (Current Loan to Value)	52,64%
WA Remaining term (month)	206
WA Seasoning (month)	75
Average loan balance	79.930
Number of loans	180.845
Substitute Assets (Cash)	932.000.000,00
Total mortgage outstanding cover pool	14.454.980.364,95

Breakdown by CLTV as % of outstanding amount

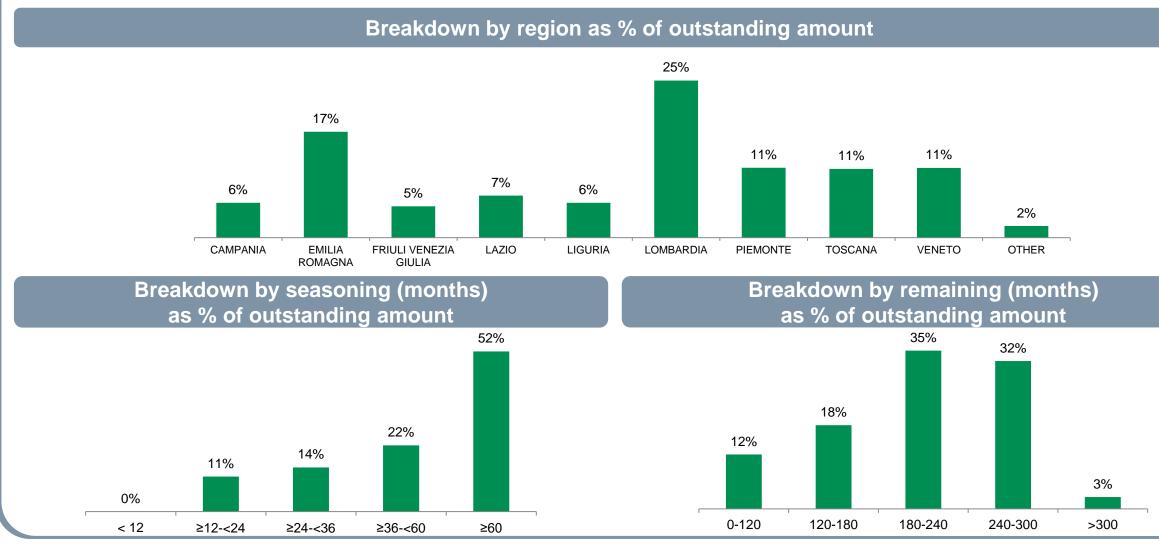


Breakdown by outstanding amount as % of outstanding amount



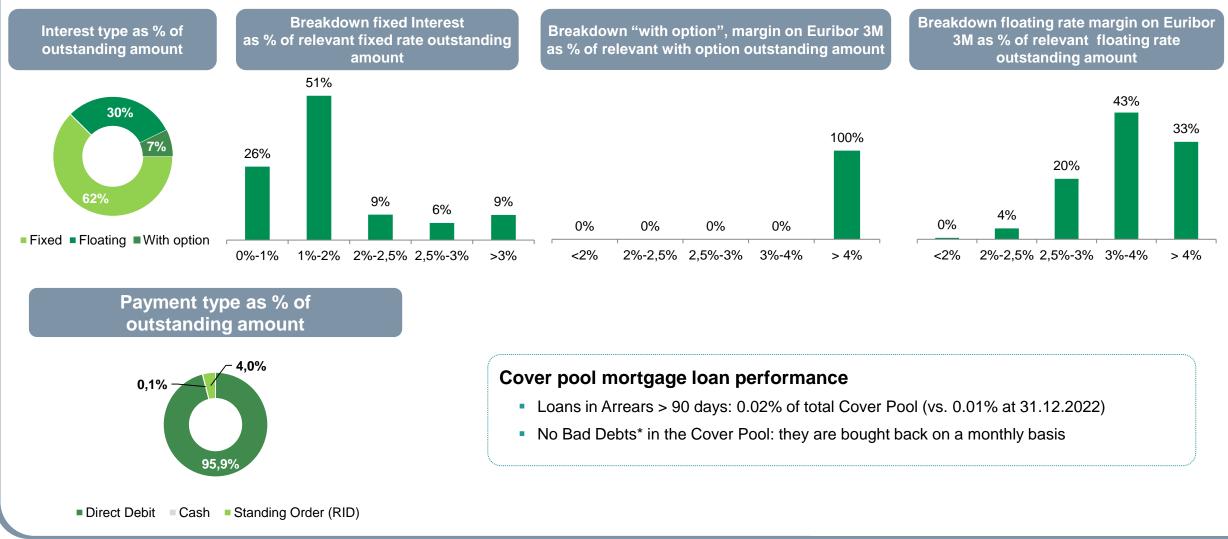
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CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Cover Pool at 31/12/2023 (2/3)



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CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Cover Pool at 31/12/2023 (3/3)



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CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Summary

Issuer	Crédit Agricole Italia
Originator	Crédit Agricole Italia (CA Carispezia merged at the end of July 2019, Crédit Agricole FriulAdria merged at the end of November 2022)
Guarantor	Crédit Agricole Italia OBG S.r.I.
Arranger	CA-CIB
Representative of CB holders	Zenith Global S.p.A.
Asset Monitor	BDO Italia
Rating	Aa3 from Moody's
TPI LEEWAY (Moody's)	2 Notches
Listing	Luxembourg Stock Exchange
Programme Amount	€16bn
Cover Pool	Italian residential mortgages only
Governing Law	Italian Law
Maturity	Soft bullet with 12 month extension period
LCR	LCR compliant, Level 1 asset
Covered Bond Label	Yes
Risk Weighting (Standard Approach)	10%
Outstanding Covered Bond *	Serie 4: €0.75bn; Serie 5: €0.75bn; Serie 6: €0.75bn; Serie 7: €0.75bn; Serie 8: €0.75bn Serie 9: €0.5bn; Serie 10 €0.5bn retained; Serie 11 €0.75bn; Serie 12 €0.5bn; Serie 13 €0.75bn; Serie 14: €0.5bn retained; Serie 16: €0.5bn (Green) ; Serie 17: €1bn retained; Serie 18: €1bn; Serie 19: €0,5bn; Serie 20: €1bn; Serie 21: €0,4bn.

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CRÉDIT AGRICOLE ITALIA COVERED BOND PROGRAMME (PREMIUM) Italian Covered Bond legal framework

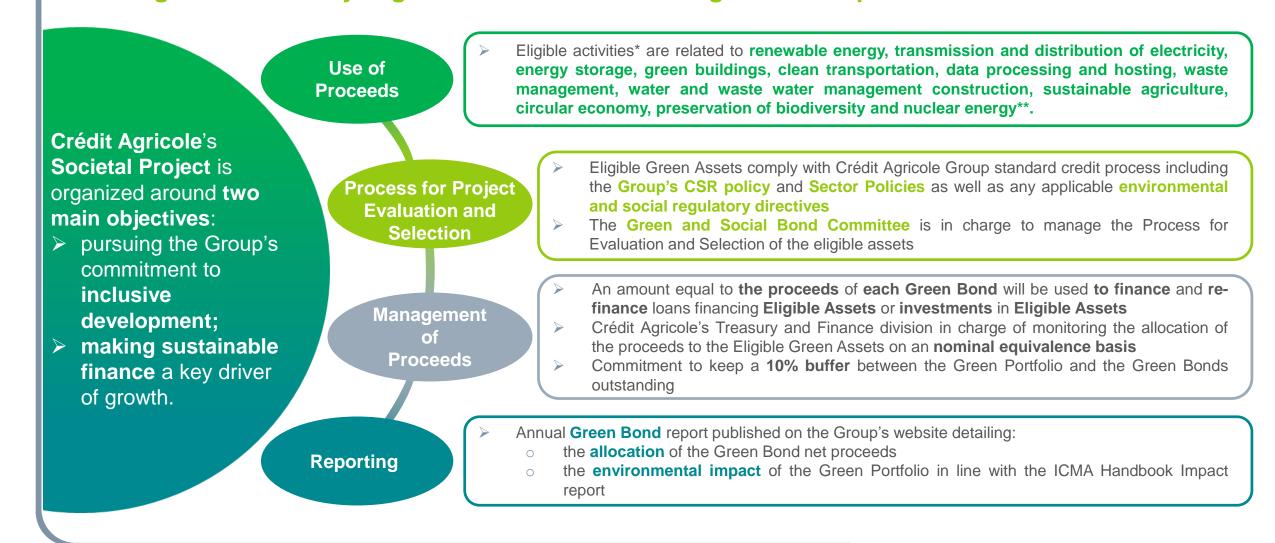
Name of the instrument	Obbligazioni Bancarie Garantite (OBG) – Covered Bond			
Legislation	Title 1-bis of Law No. 130 of 30 April 1999 (as amended and supplemented from time to time) (the "Securitisation and Covered Bond Law"), and Part III, Chapter 3, of the Circular No. 285 dated 17 December 2013, as subsequently amended and supplemented			
Asset Ring-fencing	Cover assets are segregated by law after the transfer to a separate entity			
Integration Assets	Substitute Assets (deposits < 1yr) up to 8% of outstanding covered bonds			
Main eligibility criteria for assignement	Eligible assets under Article 129 (1), of Regulation (EU) No. 575/2013, as amended by Regulation (EU) No. 2160/2019			
Mandatory Tests	The Nominal Value (NV) of the Cover Pool must be at least equal to the NV of the outstanding Covered Bond The NPV of the cover pool must be at least equal to the NPV of the outstanding Covered Bond Interest deriving from the Cover Pool must be sufficient to cover interest due under the Covered Bond Liquidity coverage for interest and principal amounts due over the next 180 days			
1st claim on the Cover Pool in the event of insolvency of the Issuer	In case of issuer's default, Covered Bond holders benefit from a priority claim on the assets included in the Cover Pool for all payments due under the Covered Bond			
Bankruptcy remoteness	In case of issuer's insolvency, the Covered Bond are not accelerated			
Dual Recourse	Dual recourse both on the issuer and on the Cover Pool In case of issuer's default and if the cover pool is insufficient for all payments due under Covered Bond, Covered Bond bondholders have a claim against the issuer ranking pari passu with the issuer's unsecured creditors			
Over-collateralisation	5%, minimum requirement by Italian Law after the transposition of the Covered Bonds directive (EU) 2019/2162			
Controls	Supervision by Bank of Italy; ongoing controls by the asset monitor (including controls of mandatory tests)			
European Covered Bond Premium Label	Covered Bonds to be issued under the Programme, are intended to be eligible to the "European Covered Bond (Premium)" label published by the Bank of Italy, following the transposition of the Covered Bonds directive (EU) 2019/2162, and will be fully compliant with the European framework and article 129 of the CRR Regulation (EU) 575/2013			



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- 7 Crédit Agricole Italia Green Covered Bond
 - Appendices
 - Contact list

5

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND Crédit Agricole Italia fully aligned with the new Crédit Agricole Group Green Bond Framework 2023





*Concerning loans to companies, they can also be eligible if demonstrating that at least 90% of their revenues are generated by the operation of one or more eligible activities, as per the eligibility criteria set in <u>Crédit Agricole Green Bond Framework</u>. In addition, the remaining 10% of the company's revenues are not generated by activities excluded under the Group Framework ** Nuclear energy is eligible when aligned to the technical screening criteria of the EU Taxonomy.

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ISS-CORPORATE **CRÉDIT AGRICOLE ITALIA GREEN COVERED BONDS Second-Party Opinion** Crédit Agricole Group entrusted ISS Corporate Solutions to assist with its Green Finance Instruments by Scope of work assessing three core elements to determine the sustainability quality of the instruments: Crédit Agricole's Green Bond Framework Eligibility Criteria: whether the project Linking the transaction(s) to Crédit Agricole's benchmarked against the International Capital categories contribute positively to the United overall ESG profile, drawing on the issuancespecific Use of Proceeds (UoP) categories. Market Association's (ICMA) Green Bond Nations Sustainable Development Goals (UN SDGs). **Principles (GBP).** ISS Evaluation: Aligned (ISS Evaluation: Positive (ISS Evaluation: Consistent ("Product and/or service-related use of proceeds categories individually contribute to one or more SDGs "The Issuer has defined a formal concept "The key sustainability objectives and the for its Green Finance Instruments Process-related use of proceeds categories rationale for issuing Green Finance regarding use of proceeds, processes for individually improve the Borrower's Instruments are clearly described project evaluation and selection, operational impacts and mitigate potential by the Issuer. The project categories 1.1 management of proceeds and reporting. negative externalities of the Borrower's financed are in line with the 1.1 This concept is in line with the Green sector on one or more SDGs sustainability objectives of the **Bond Principles**" Issuer." The environmental and social risks associated with those use of proceeds categories are managed."

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND Framework Appendix on Italian Green Residential Real Estate



Source: CRIF

Crédit Agricole Green Bond Framework 2023 considers as eligible **Green Real Estate assets** all the residential mortgages disbursed from 13th of November 2023, the **Green Bond Framework** publication date, having as collateral either existing buildings or new constructions built from 1st January 2021, under the following criteria:

Criterion 1 (for existing buildings built before or during 2020): either an EPC A or a Primary Energy Demand (PED)* in line with the following thresholds depending on the climate zone

Thresholds set for top 15% PED buildings							
	Climate zone						
Residential properties		Α	В	С	D	Е	F
Year of construction	TOP 15% - PED	65	65	70	75	100	105
<= 2020 EPC Class				ŀ	4		

Criterion 2 (for buildings built after 2020): PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements in national measures**

Thesholds set for new NZLD buildings									
Residential properties		Climate zone							
Residential pro	operties	Α	В	С	D	E	F		
Year of construction > 2020	NZEB -10% PED	45	45	50	55	70	70		

Thresholds set for now NZEP building

Source: CRIF

The updates of the Eligible criteria introduced by the Green Bond Framework 2023, over the Green Bond Framework 2018 version, will not affect the treatment of Eligible Assets retroactively, whereas it integrates the previous Criteria with a new approach aligned with the current EU taxonomy.

- Based on **Green Bond Framework published in 2018**, **Green Asset Criteria** are still applicable to all **Green Real Estate Assets** disbursed prior to 13th of November 2023, the publication date of the new **Green Bond Framework**. Eligible criteria of 2018 framework, corresponding to the top 15% of buildings, in terms of energy efficiency, were:
 - Criterion 1 (where EPC available): Italian residential properties with A, B, and C EPC in force;
 - Criterion 2 (in absence of EPC): Italian newly residential buildings built between 1st January 2016 and 31st December 2020 after the application of a prudent 2.5% haircut over the pool identified under this criterion;

Furthermore, for all buildings built from 1st of January 2021, PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements, adopting the thresholds defined in the table at the top right.***

*Eligible Criteria aligned with the top 15% of the most carbon efficient building (kg CO2e/sqm), Crédit Agricole Italia identified CRIF as the independent Real Estate expert to mandate.

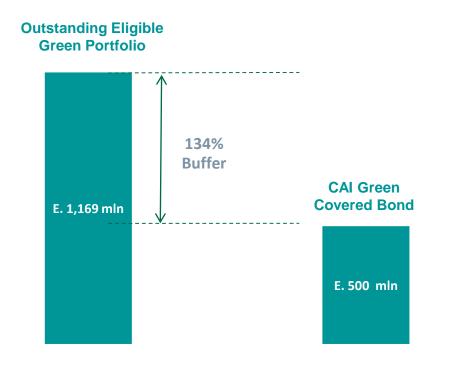
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- **implementing Directive 2010/31/EU of the European Parliament and of the Council.
- *** Detailed analysis and methodology available in the Crédit Agricole Italia Technical Report CRIF, published in Crédit Agricole Italia's website.

CRÉDIT AGRICOLE ITALIA GREEN COVERED BOND Crédit Agricole Italia Eligible Green Portfolio 31/12/2023

Eligible Green	Portfolio
Outstanding amount	1,169,001,285€
Number of loans	10,106
Average Life	23 years

The "green buffer" between the Green Cover Pool and the Green Covered Bonds outstanding (EUR 500 millions)





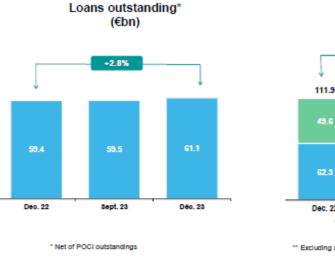


- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- Crédit Agricole Italia Green Covered Bond
- 8 Appendices
 - Contact list

5

FINANCIAL HIGHLIGHTS

Results for 2023 as disclosed by Crédit Agricole S.A.





Continued robust activity in a declining market

- → Activity/Customer Capture: + 175,000⁽¹⁾ new customers in 2023 (+16%/2022); #1 in NPS in Italy⁽²⁾; property and casualty insurance equipment rate 18.8% (+2.0 pp vs. Dec. 22)
- → Loans outstanding: up again in a declining market^{(3),} driven by corporates (+6.0% Dec./Dec.) with robust production this quarter (+38% Q4/Q4, +8% 12M/12M); home loan origination +2.3% Q4/Q4); rate hike on total loan stock +42 bp Q4/Q3
- → Customer deposits: on-balance sheet deposits up +5.4% Dec./Dec., driven by term deposits, cost of customer savings under control; good resilience of off-balance sheet deposits (+1.1% Dec./Dec.)

(1) Gross customer capture (+58,000 net customer capture) (2) Source: Doxa survey October 2023 (3) Source Abl Monthly Outlook January 24: -3.9% Dec./Dec. for all loans and -2,2% Dec./Dec. for households and non-financial entities (4) Cost of risk/outstandings of 64 bp (in annualised quarterly bp)

Contribution to earnings (in €m)	Q4-23 stated	∆ Q4/Q4 stated	2023 stated	∆ 2023/2022 stated
Revenues	714	+4.4%	3,018	+18.7%
Operating expenses excl.SRF	(499)	+3.3%	(1,662)	+2.0%
SRF	-	n.m.	(40)	+4.9%
Gross operating income	214	+7.1%	1,316	+50.4%
Cost of risk	(96)	(26.5%)	(330)	+5.8%
Тах	(38)	n.m.	(296)	x 16.4
Net income	83	(57.0%)	694	+25.2%
Non controlling interests	(19)	(55.5%)	(155)	+26.8%
Net income Group Share	64	(57.4%)	540	+24.7%
Cost/Income ratio excl.SRF (%)	70.0%	-0.7 pp	55.1%	-9.0 pp

Increased net income excluding Affrancamento gain in Q4-22

- → Revenues: growth in NIM Q4/Q4 in line with the sharp increase in interest rates over the period (NIM down slightly Q4/Q3); strong momentum of banking fee and commission income, offsetting the decline in fee and commission income on managed assets
- → Expenses: driven by staff costs (local wage negociations signed in Q4); C/I ratio -9.0 pp 2023/2022 to 55.1%
- → Cost of risk/outstandings 55 bp⁽⁴⁾; coverage ratio at 69.7% (+0.3 pp Q4/Q3); NPL ratio down Q4/Q3 at 3.5% (-0.1 pp)
- → Net income Group share: strong increase in net income excluding tax impact for Affrancamento in Q4-22 (+€114m): +78% Q4/Q4 and +69% 2023/2022



CRÉDIT AGRICOLE ITALIA AND SUSTAINABILITY How our commitment is realized: Driver and principle activities



CREDIT POLICIES

With a view to alignment with CA.sa we have:

- updated credit policies on carbon-intensive sectors;
- Implemented "Scheda cliente", with ESG scoring, to have an overall view of the Client to better accompany him in the climate transition;
- developed a proprietary quantitative methodology for adjusting the weighting of the ESG-weighted agreement;
- defined a questionnaire that allows us to have a qualitative indication of the ESG characteristics of the counterparty.

NET ZERO BANKING ALLIANCE

 In line with the targets set by CA.sa, decarbonization trajectories and objectives at the intermediate step of 2030 are being defined for CA Italia

SUPPLIERS

- Monitoring of the carbon footprint and its reduction activities;
- Accompaniment of suppliers in a green path
- Assessment process for the UNI ISO 20400, obtained the certificate of evaluation in the field of Responsible Procurement

AGRICULTURE

- The Service Model has been renewed, with Agri-agro Business Unit as a point of reference for Agro customers
- Activation of the role of Banquier
 Conseil for the overall control of the Agri-Food Supply Chains
- Launch of the ESG «Agri Paths» platform dedicated to agricultural companies

COMMERCIAL OFFER

- The sustainable offer dedicated to individuals is being implemented and enhanced with focus on: home, social inclusion, young, eco-mobility, digitalization.
- PNRR* Team and ESG Desk has been created to support and consulting companies;
- Corporate offer: innovative products and services that can be activated based on ESG needs and objectives shared with client companies: **«SUSTAINABLE EVOLUTION»** (ESG Linked Loan, ESG KPI Linked, Supply Chain Sustainability, Value Services)
- Creation of the line "Scelgo IO"
 dedicated to the transition of Small
 Business companies.
- Enhancement of the offer from an ESG perspective, in synergy with Amundi.

MORTGAGES

- Mutuo CA Greenback** was launched
- "GreenBees" simulator for energy diagnosis of the client's property
- Partnership with HarleyDikkinson for energy requalification intervention
- A pilot project has been launched for the estimation and collection of Energy Performance Certificates of all the collaterals

WEALTH MANAGEMENT

- New questions on customer ESG preferences have been introduced in the MIFID questionnaire
- The adequacy assessment model has been integrated with the Introduction of ESG ratings in line with Mifid II and SFDR and with blocking sustainability control

*PNRR = National Resilience and Recovery Plan

** this product offers to clients an interest rate discount for A, B, C EPC class buildings; Initial bonus: elimination of preliminary investigation ,Rate discount for 2 classes energy upgrade (or 30% reduction in IPE); Greenback program on sustainable products

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CRÉDIT AGRICOLE ITALIA SOCIAL RESPONSIBILITY Core activities: Supporting the Future



The current industrial plan of the CAI Group considers Corporate Social Responsibility (CSR) a cornerstone of the corporate culture, closely linked to the mutualistic and cooperative DNA, a fundamental lever for the strategic development of the Group, which embodies the values of: Social utility: working in the interests of society, to make progress accessible to all and to support social transformations; Universality: acting in favor of all its customers, in response to their needs, offering a multi-channel relationship model.

Social Responsibility, in the Internal Communication and CSR Area, is responsible for conceiving, promoting, coordinating and implementing projects linked to this strategic vision and initiatives with social and environmental impact, through 4 project lines:

CrowdForLife: activated in 2019, is the donation crowdfunding platform, to respond to the needs expressed by communities and territories through the development of fundraising with the direct involvement of donors, employees, customers and non-customers.

Corporate volunteering: set of corporate volunteering activities developed in collaboration with third sector organizations, including Save the Children, Legambiente, Fondazione Rava-NPH Italia ETS. It stimulates a sense of belonging and knowledge among the Group's functions and entities among colleagues, raises awareness of environmental and social issues and encourages active participation in the life of local communities.

Schools Program: actions to fight against educational poverty, in collaboration with national associations such as FEDuF (Foundation for Financial Education and Savings), Save the Children, Carolina Foundation and CASCO Digital Learning, ELIS. To promote equality of opportunities among young people and accompany them towards self-realization.

New Life: circular economy project launched in 2019 with the aim of actively involving institutions, citizens, customers and collaborators in a process of empowerment towards territories and communities, according to the principles of the 3 Rs: Reuse, Urban regeneration and waste reduction.

CRÉDIT AGRICOLE ITALIA SOCIAL RESPONSIBILITY Supporting corporate culture on environmental issues, collective mobilizations and strengthen social inclusion

CROWD FOR LIFE CA Italia crowdfunding platform

CrowdForLife was founded in 2019 with the aim of giving life to fundraisers to concretely respond, through the direct involvement of an increasingly large pool of donors and supporters, to the needs expressed by local communities and territory. The Group's the commitment is confirmed by numerous fundraisers on topics such as: social inclusion, education, research and healthcare. environment.

From launch to 12.31.2023, over - CASCO Digital Learning e 3.1 million euros in funds have been raised, 80 projects have been published and over 800 applications have been received.

SCHOOLS PROGRAM For young People

Crédit Agricole Italia continues its initiatives for young people to support them in building their future and enabling skills, as well as promoting equality of opportunities, accompanying them through training and work orientation and new ways of socialization, through **5** important partnerships, which involved over 6,500 participants:

- FEDuF -
- Save the Children -
- **Fondazione Carolina**
- ELIS -

CORPORATE VOLUNTEERING

Corporate volunteering program to stimulate among colleagues a sense of belonging and promote the knowledge between functions and entities of the Group, raising awareness of environmental and social issues.

The participants were over 400 male and female volunteers, in activities carried out in partnership with:

- Legambiente
- Save the Children -
- Fondazione Francesca Rava --NPH Italia ETS
- Others -

NEW LIFE Circular economy

Together with the various corporate functions, it is the project for the Recycling, Reuse and Urban **Regeneration** of material assets and properties owned by the Group, which can be allocated for social and environmental purposes to local associations; at the same time, it has the aim of raising awareness colleagues on circular among economy issues and sustainable behavior, broken down into the "3Rs": Recycling, Reuse, **Regeneration.**

MORTGAGE LOAN ELIGIBILITY CRITERIA

Mortgage Loan Eligibility Criteria (at the transfer date)

Receivables deriving from Mortgage loan contracts:

- 1) which are Residential Mortgage Loans having a weighted-risk below 35% (standard approach) and LTV at transfer time below 80%
- 2) governed by Italian law
- 3) no installments due and unpaid for more than 30 days
- 4) seasoning: borrower has paid at least the 1st installment in respect of the Loan
- 5) pre-amortisation period fully elapsed
- 6) denominated in Euro
- 7) which do not allow limitations on transfer
- 8) debtor is a person resident in Italy and belongs to the economic category of consumer families
- 9) secured by first level mortgage deed registration
- 10) current principal balance exceeds €2,000
- 11) underlying property is located in Italy
- 12) excluding mortgage loans in relation to which the payment of the installments (including the principal component and the interest component) (i) shall be subject to a moratorium still in progress, or (ii) has been subject to moratorium and, despite the moratorium being over, accrued interest during the period of moratorium has not yet been fully paid
- 13) excluding mortgage loans to debtors classified as doubtful
- 14) excluding ABS and commercial mortgage loans

Green Mortgage Loan Eligibility Criteria

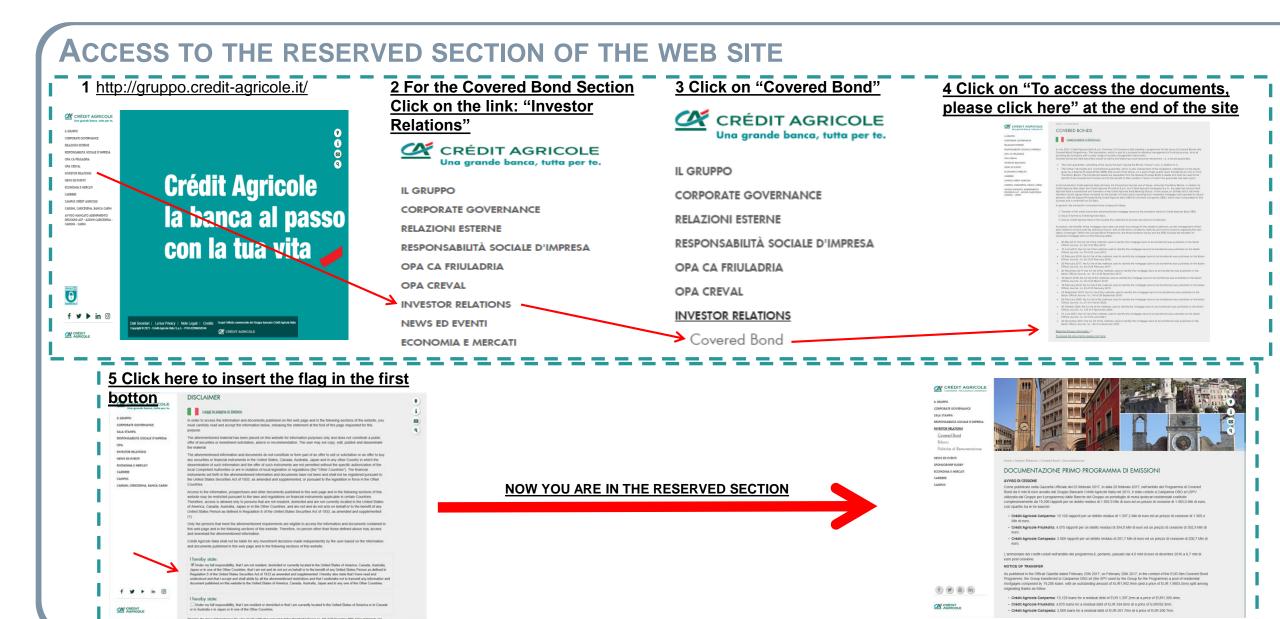
Receivables deriving from Mortgage loan contracts disbursed until 13th November 2023:

- acquisition of Italian residential properties with A, B, and C EPC in force
- acquisition of Italian newly residential buildings built between 1st January 2016 and 31st December 2020 after the application of a prudent 2.5% haircut over the pool identified under this criterion
- for buildings built from 1st January 2021: PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements Receivables deriving from Mortgage loan contracts disbursed from 13th November 2023:
- for buildings built before or during 2020: either an EPC A or a Primary Energy Demand (PED) within the top 15% of national building stock
- for buildings built from 1st January 2021: PED at least 10% lower than the threshold set for the Nearly Zero-Energy Building (NZEB) requirements



CRR* (ARTICLE 129) The Covered Bond Programme of Crédit Agricole Italia is eligible to obtain the preferential treatment pursuant to Article 129 of CRR: collateralised (pursuant to paragraph 1 of Article 129 of CRR) by: - residential property up to the lesser of the principal amount of the liens that are combined with any prior liens and 80 % of the value of the pledged properties and exposures to credit institutions that qualify for credit quality step 3 where those exposures are in the form of short-term deposits with an original maturity not exceeding 100 days, where used to meet the cover pool liquidity buffer requirement of Article 16 of Directive (EU) 2019/2162. The total exposure shall not exceed 8 % of the nominal amount of outstanding covered bonds of the issuing credit institution; Rating: Aa3 (credit quality step 1 pursuant to paragraph 4 of Article 129 of CRR); Covered bonds subject to a minimum level of 5 % of overcollateralisation as defined in point (14) of Article 3 of Directive (EU) 2019/2162 (pursuant to paragraph 3 bis of Article 129 of CRR).





CRÉDIT AGRICOLE GROUP



- Executive Summary
- Crédit Agricole Italia
- Financial Highlights
- Italian Housing Market
- Residential Mortgage Loan Business
- Crédit Agricole Italia Covered Bond Programme (Premium)
- Crédit Agricole Italia Green Covered Bond
- Appendices
- 9 Contact list

5

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